

**UNITED WAY
OF INDIAN RIVER COUNTY, INC.
AND AFFILIATE**

**Consolidated Financial Statements
and Supplementary Information
with
Independent Auditors' Report**

June 30, 2022
(With Corresponding Totals for June 30, 2021)

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
United Way of Indian River County, Inc. and Affiliate
Vero Beach, Florida

Opinion

We have audited the accompanying consolidated financial statements of the United Way of Indian River County, Inc. (a nonprofit organization) and Affiliate which comprise the consolidated statements of financial position as of June 30, 2022, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the United Way of Indian River County, Inc. and Affiliate as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Indian River County, Inc. and Affiliate and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Indian River County, Inc. and Affiliate's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

To the Board of Directors
United Way of Indian River County, Inc. and Affiliate

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Indian River County, Inc. and Affiliate's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Indian River County, Inc. and Affiliate's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

The Organization's 2021 financial statements were audited by other auditors who expressed an unmodified audit opinion on those audited financial statements in their report dated July 5, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2021, is consistent, in all material respects, with those audited financial statements from which it has been derived.



To the Board of Directors
United Way of Indian River County, Inc. and Affiliate

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating statement of financial position and the consolidating statement of activities and changes in net assets is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Nuttall, Donini & Associates, CPA's

Nuttall, Donini & Associates, CPA's

December 15, 2022



United Way of Indian River County, Inc. and Affiliate
Consolidated Statements of Financial Position
June 30, 2022
(With corresponding totals for June 30, 2021)

	2022	2021 (memo only)
Assets		
Cash and cash equivalents	\$ 1,374,512	\$ 1,463,799
Accounts receivable	9,994	73,797
Contributions receivable, net	380,044	356,898
Prepaid expenses	33,030	32,665
Total Current Assets	1,797,580	1,927,159
Investments	1,487,213	1,782,080
Endowment investments	5,056,446	5,747,072
Property and equipment, net	825,030	862,806
Total Assets	\$ 9,166,269	\$ 10,319,117
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 40,633	\$ 84,673
Accrued payroll and related costs	59,214	57,093
Grant awards payable	1,739,299	1,798,067
Refundable advance	234,022	260,188
Total Current Liabilities	2,073,168	2,200,021
Net Assets		
Net assets without donor restrictions	3,961,107	4,420,513
Net assets with donor restrictions	3,131,994	3,698,583
Total Net Assets	7,093,101	8,119,096
Total Liabilities and Net Assets	\$ 9,166,269	\$ 10,319,117

See accompanying notes to the financial statements

United Way of Indian River County, Inc. and Affiliate
Consolidated Statements of Activities and Changes in Net Assets
Year ended June 30, 2022
(With corresponding totals for the year ended June 30, 2021)

	2022			2021
	Without Donor Restrictions	With Donor Restrictions	Total	Total (memo only)
Revenue and Other Support				
Net campaign revenue	\$ -	\$ 2,385,422	\$ 2,385,422	\$ 2,604,369
Federal grant revenue - CARES Act	-	350,000	350,000	2,427,596
Community Response Fund - COVID-19	-	26,196	26,196	18,068
Special event revenue	20,350	-	20,350	28,006
Contributions to endowment	100,374	77,020	177,394	108,100
Other income and support	35,258	110,000	145,258	238,443
In-kind contributions	90,858	-	90,858	182,097
Net investment income	(501,825)	(292,607)	(794,432)	1,474,639
Net assets released from restrictions	3,222,620	(3,222,620)	-	-
Total Revenue and Other Support	2,967,635	(566,589)	2,401,046	7,081,318
Expenses				
Program services:				
Community support services	2,847,604	-	2,847,604	5,238,627
Support services:				
Campaign fund development	262,650	-	262,650	276,913
Endowment operations	113,737	-	113,737	108,017
Management and general	203,050	-	203,050	75,656
Total support services	579,437	-	579,437	460,586
Total Expenses	3,427,041	-	3,427,041	5,699,213
Increase (Decrease) in Net Assets	(459,406)	(566,589)	(1,025,995)	1,382,105
Net Assets, beginning of year	4,420,513	3,698,583	8,119,096	6,736,991
Net Assets, end of year	\$ 3,961,107	\$ 3,131,994	\$ 7,093,101	\$ 8,119,096

See accompanying notes to the financial statements

United Way of Indian River County, Inc. and Affiliate
Consolidated Statements of Functional Expenses
Year ended June 30, 2022
(With corresponding totals for the year ended June 30, 2021)

	2022				2021	
	Program Services	Supporting Services			Total	(memo only)
	Community Support Services	Campaign Fund Development	Endowment Operations	Management and General		
Distributions:						
CARES Act grants	\$ 349,999	\$ -	\$ -	\$ -	\$ 349,999	\$ 2,025,559
Grants to agencies	1,739,299	-	-	-	1,739,299	1,786,770
Other grants and relief efforts	197,600	-	-	-	197,600	662,987
Total distributions	2,286,898	-	-	-	2,286,898	4,475,316
Compensation:						
Salaries and wages	214,052	140,382	67,004	67,771	489,209	605,070
Payroll taxes	22,291	11,275	3,866	5,507	42,939	51,125
Fringe benefits	26,706	14,964	5,791	8,630	56,091	71,661
Total compensation	263,049	166,621	76,661	81,908	588,239	727,856
Promotion and awareness:						
Campaign and community events	44,130	1,482	-	-	45,612	17,127
Printing and publications	1,236	11,428	2,163	55	14,882	7,958
Postage	393	10,413	581	437	11,824	13,717
Marketing and promotions	122,038	350	9,000	-	131,388	223,870
Total promotion and awareness	167,797	23,673	11,744	492	203,706	262,672
Services and supplies:						
Occupancy	33,245	8,918	4,800	11,906	58,869	41,376
Insurance	18,008	2,881	5,899	3,121	29,909	24,904
Professional fees	10,766	6,388	6,300	3,796	27,250	19,000
Contract services	-	-	-	71,736	71,736	-
Repairs and maintenance	1,150	163	-	445	1,758	3,240
Bank fees	-	5,790	-	8,333	14,123	14,785
Office supplies	1,041	1,023	370	3,663	6,097	6,398
Telephone	7,724	1,236	629	1,339	10,928	8,675
Training and staff development	5,403	522	620	1,745	8,290	11,336
Meetings/community relations	4,535	-	475	608	5,618	1,051
Total services and supplies	81,872	26,921	19,093	106,692	234,578	130,765
Other expenses:						
Membership dues	42,980	6,877	6,033	7,449	63,339	53,241
Depreciation	5,008	38,558	206	6,509	50,281	49,363
Total other expenses	47,988	45,435	6,239	13,958	113,620	102,604
Total expenses	\$ 2,847,604	\$ 262,650	\$ 113,737	\$ 203,050	\$ 3,427,041	\$ 5,699,213

See accompanying notes to the financial statements

United Way of Indian River County, Inc. and Affiliate
Consolidated Statements of Cash Flows
Year ended June 30, 2022
(With corresponding totals for the year ended June 30, 2021)

	2022	2021 (memo only)
Cash Flows (Decrease) from Operating Activities:		
Increase (decrease) in net assets	\$ (1,025,995)	\$ 1,382,105
Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities:		
Depreciation	50,281	49,363
(Gain) loss on disposal	(332)	-
Net (gain) loss on investments	1,058,822	(1,310,730)
Forgiveness of PPP loan	-	(133,865)
Proceeds from contributions restricted for long-term purposes	(77,020)	(58,000)
Changes in assets and liabilities		
Receivables	40,657	(122,382)
Prepaid expenses	(365)	(840)
Accounts payable and accrued expenses	(44,040)	41,789
Accrued payroll and related costs	2,121	(8,612)
Grant awards payable	(58,768)	41,863
Refundable advance	(26,166)	260,188
Net cash provided (used) by operating activities	(80,805)	140,879
Cash Flows from Investing Activities:		
Purchase of investment securities	(2,280,739)	(1,857,575)
Proceeds from sale of investment securities	2,207,410	2,110,345
Purchase of property and equipment	(12,756)	(10,769)
Proceeds from sale of property and equipment	583	-
Purchase of certificate of deposit	(457,631)	-
Redemption of certificate of deposit	457,631	-
Net cash provided (used) by investing activities	(85,502)	242,001
Cash Flows from Financing Activities:		
Proceeds from contributions restricted for long-term purposes	77,020	58,000
Net cash provided by financing activities	77,020	58,000
Net Increase (Decrease) in Cash	(89,287)	440,880
Cash and Cash Equivalents, beginning of year	1,463,799	1,022,919
Cash and Cash Equivalents, end of year	\$ 1,374,512	\$ 1,463,799

See accompanying notes to the financial statements

United Way of Indian River County, Inc. and Affiliate

Notes to Consolidated Financial Statements

June 30, 2022

Note 1 – Nature of Organization

These financial statements represent the consolidated and financial statements of United Way of Indian River County, Inc. (“UWIRC”) and United Way Foundation of Indian River County, Inc. (the “Foundation”), together “United Way”. UWIRC and the Foundation are related organizations as the UWIRC Board of Directors approves the election of more than a majority of the members of the Foundation’s Board of Directors. The accompanying consolidated financial statements include the accounts of both organizations. Intercompany transactions and balances have been eliminated.

United Way of Indian River County, Inc.

UWIRC is a community impact organization with a vision to bring Indian River County together to focus on the most important human needs by building partnerships, forging consensus, and leveraging resources to make a measurable difference. To do this, UWIRC partners with health and human service agencies, businesses, community leaders and public and private sector entities across this community to create action plans that address and work toward solving the critical needs affecting the County’s population.

United Way is committed to advancing the common good for all of our citizens. United Way believes that everyone deserves opportunities to have a good life: a quality education that leads to a stable job, enough income to support a family through retirement and good health. That’s why United Way’s work is focused on the building blocks for a good life in these three critical areas:

- Education – helping children and youth achieve their potential
- Financial Stability – promoting financial stability and independence
- Health – improving people’s health

United Way contributions help support programs that are focused on solving problems within the areas of focus noted above. United Way has established community goals in these areas and is committed to measuring and reporting our results to the community.

Beyond providing funding to our funded partners, UWIRC is actively engaged in a variety of community collaboratives, initiatives and serves on board of directors and leadership committees, working to positively impact the quality of life for all in Indian River County. Examples of these additional program services include:

- Mental Health Collaborative of IRC
- Senior Collaborative of IRC
- The Children’s Trust Initiative
- Moonshot Community Action Network

Additionally, for the past decade, UWIRC has managed the Volunteer Income Tax Assistance (VITA) program and the Family Wise discount prescription card program which saved the citizens of Indian River County over two million dollars last year.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 1 – Nature of Organization (continued)

United Way Foundation of Indian River, Inc.

On January 1, 2011, UWIRC established the United Way Foundation of Indian River County, Inc. with a transfer of \$2,118,615 of funds that had previously been designated by the Board for endowment purposes, and an additional \$200,000 with a donor restriction for a similar purpose. The Foundation is a separate nonprofit organization – classified as a Type I supporting organization – committed to building a permanent endowment that will extend United Way’s reach by forever generating funds in support of UWIRC’s work. Long-term in scope, the Foundation affords donors the opportunity to extend their support to UWIRC beyond their lifetime primarily through majority outright gifts, bequests and other planned gifts. The Foundation has established two endowment funds:

- The Annual Campaign Endowment Fund, which consists of those funds whereby the donors have restricted the use of the proceeds for the specific purpose of perpetuating their gift to the annual campaign. These thoughtful legacy gifts will only be used to support the critically important health and human service programs funded by UWIRC.
- The General Endowment Fund, which consists of those funds whereby the donors have not restricted the use of the proceeds and will be used to support all of the important roles United Way plays in our community.

Community Investment

Through the Community Investment and Citizens Review Process, UWIRC invests in programs that impact an individual’s life in measurable and definable ways and tracks the results. Each year, UWIRC depends on the time and commitment of more than 80 volunteers to carefully review and make qualified recommendations on the funding requests from UWIRC funded partners for their programs to the UWIRC Board of Directors for final approval.

Community Service: The United Way Center

In addition to being the home to UWIRC, the United Way Center has been designed to accommodate a variety of services and initiatives including providing a large meeting space for area nonprofits at no cost and housing a Nonprofit Incubation Center (NIC). Current residents in the NIC include: Deaf and Hard of Hearing Services of the Treasure Coast, Place of Hope, Girls on the Run and the Senior Collaborative of IRC.

Disaster Response and Emergency Support Functions (“ESF #15”) Responsibilities

Since 2005, at the request of the Indian River County Department of Emergency Services, UWIRC has served as the lead agency for ESF#15 whenever the county’s Emergency Operations Center (“EOC”) is activated. ESF#15 is responsible for coordination of “Donations and Volunteers” in the aftermath of a disaster. UWIRC’s major responsibilities include – as and if needed: opening and managing a Volunteer Reception Center and establishing and acting as fiscal agency for a Disaster Relief Fund.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 2 – Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the United Way have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The consolidated financial statements include the accounts of both the UWIRC and the Foundation. All significant inter-organization balances and transactions were eliminated in consolidation.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Equivalents

Cash and cash equivalents consist of demand deposits in banks, cash on hand, and deposits in money market funds with original maturities of less than three months. The United Way maintains its deposits in multiple financial institutions, which at times may exceed the federally insured limits. The United Way has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk related to its applicable holdings.

The United Way presents restricted cash in accordance with FASB Statement ASU 2016-18, Statements of Cash Flows, which requires restricted cash to be included with cash and cash equivalents. Temporary cash held in the United Way's investment funds are classified as investments and endowment investments and are not considered to be cash for purposes of the statement of cash flows.

Certificates of Deposit

The UWIRC maintains certificates of deposit at financial institutions located in Vero Beach, Florida. Since the maturity dates of the certificates is greater than three months, the United Way considers these accounts an investment. The certificates of deposit have a term of 24 months and 60 months and mature on April 27, 2024 and April 19, 2027, respectively. Certificates of deposit are stated at fair value and earn interest at the rate of 0.25% to 0.50%.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 2 – Summary of Significant Accounting Policies (continued)

Unconditional Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. When discounts are material to the financial statements, these amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of discounts is included in contribution revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met. All promises to give to the United Way for the annual campaign are expected to be collected within one year. Generally, UWIRC initiates the current period campaign in September of each year and each such campaign is principally associated with the subsequent fiscal year. United Way estimates the allowances for pledges that will ultimately be uncollectible each year based on historical data.

Designating to Agencies

UWIRC receives contributions from donors designating the resources to specified non-funded partners and other United Way agencies. UWIRC collects these resources and disburses the funds to the designated agencies. Such designated contributions and designated grants to the specified agencies are netted with campaign revenue and excluded from consolidated statements of functional expenses. During fiscal year ended June 30, 2022, UWIRC received and disbursed \$54,500 in designated contributions.

Investments

Investments in certificates of deposit and in marketable securities with readily determinable fair values are reported at their fair values in the consolidated statements of financial position. Unrealized gains and losses are included in the changed in net assets. Investment income is reported as increases in net assets without donor restrictions unless the use of the income is limited by donor-imposed restriction or by law.

The United Way maintains its investments at various FDIC and SPIC insured institutions. Balances maintained at certain institutions exceed the federally insured limits. The United Way has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk related to its applicable holdings.

Property and Equipment

The United Way follows the practice of capitalizing, at cost, all expenditures for fixed assets in excess of \$500. Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. Depreciation is provided using the straight-line method over estimated useful lives ranging from 3 to 40 years. Management reviews its property and equipment balances for impairment when events or changes in circumstances indicate the related carrying values may no longer be recoverable.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 2 – Summary of Significant Accounting Policies (continued)

Revenue Recognition

Contributions are recognized when the donor makes a promise to give to the United Way that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions.

Donated Materials, Equipment and Services

Donated materials and equipment are reflected as contributions at their estimated fair values at the date of receipt. Contributions of services are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

Income Taxes

UWIRC and the Foundation are both not-for-profit organizations as described in Sec. 501(c)(3) of the Internal Revenue Code. As such the entities are exempt from federal and state income taxes except on net income derived from unrelated business activities. The entities are not classified as private foundations.

United Way has analyzed the tax positions taken and has concluded that as of June 30, 2022, there are no material uncertain positions taken, or expected to be taken, that would require recognition of a liability or disclosure in the financial statements. UWIRC's and the Foundation's tax returns for the past three years are subject to examination by taxing authorities and may change upon examination.

Functional Allocation of Expenses

The cost of providing the various programs and other activities has been summarized on a functional basis in the consolidated statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses that can be identified with a specific program or support service are allocated directly according to their natural expense classification. Other expenses that are common to several functions are allocated based on an analysis of personnel time utilized for the related activities.

The United Way engages in fundraising activities throughout the year. Such activities do not include significant joint costs that would allow allocation among program services.

Advertising Costs

Advertising costs are generally expensed when incurred. Advertising costs consists primarily of public service announcements and media spots used to notify the public of events and services.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 3 – Federal Grant Revenues – CARES Act

UWIRC received funding through Indian River County to administer federal CARES Act dollars for community response work. As a trusted partner, UWIRC coordinated grants to respond to the health and economic crisis. The funds were strategically deployed to programs across the country to help residents with rental and utility assistance, healthcare, food support, childcare scholarships, and veteran services plus so many more essential needs. This additional support allows nonprofits to continue to meet the emerging and unprecedented volume of needs by adapting their technology and safety measures. For the year ending June 30, 2022, United Way has received \$350,000 in grant funding, expended \$376,196 and is holding \$234,022 as a refundable advance.

Note 4 – Grants to Agencies for Program Support

UWIRC awards grants to funded partners on an annual basis at the option of the governing board. Funding may be allocated in one or two-year cycles. Second year funding is contingent on availability of campaign funds raised by UWIRC and is subject to adjustment based on UWIRC campaign results. Tentatively awarded second year funding projected for distribution in 2022-2023 amounts to \$989,044.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 4 – Grants to Agencies for Program Support (continued)

The grant amounts awarded and payable to agencies at June 30, 2022 are supported by 2021-2022 campaign revenues. Such amounts are payable in installments throughout the 2022-2023 fiscal year. The amounts awarded and payable to agencies at June 30, 2022, are as follows:

Agency	Education	Financial	Health	Total
211 *	\$ -	\$ -	\$ -	\$ 20,000
ARC	-	56,000	36,000	92,000
Big Brother Big Sister of IRC	33,250	-	-	33,250
Boys & Girls Club of IRC	84,732	-	-	84,732
Camp Haven	-	15,000	-	15,000
Catholic Charities of the Diocese	-	52,000	-	52,000
Childcare Resources of Indian River	213,750	-	10,000	223,750
Children's Home Society of Florida	19,000	25,349	-	44,349
Crossover Mission	61,750	-	-	61,750
Drug Abuse Treatment Association	-	-	57,895	57,895
Early Learning Coalition	9,815	-	-	9,815
Economic Opportunities Council	19,000	-	-	19,000
Education Foundation	33,250	-	-	33,250
Environmental Learning Center	11,400	-	-	11,400
Gifford Youth Achievement Center	51,508	-	-	51,508
Hibiscus Children's Center	38,000	-	-	38,000
Hope for Families Center	-	49,500	-	49,500
IRC Healthy Start Coalition	33,250	-	106,000	139,250
IRC Senior Collaborative	-	17,000	-	17,000
Literacy Services of IRC	-	30,000	-	30,000
Mental Health Association	-	-	75,000	75,000
Mental Health Collaborative	-	-	40,500	40,500
Redlands Christian Migrant Association	23,750	-	-	23,750
Safe Space	-	75,000	-	75,000
Senior Resource Association	-	-	126,000	126,000
Substance Awareness Center	-	-	33,800	33,800
Suncoast Mental Health	-	-	5,000	5,000
The Learning Alliance	47,500	-	-	47,500
Treasure Coast Community Health	-	-	38,000	38,000
Treasure Coast Food Bank	-	-	25,000	25,000
Treasure Coast Homeless Services Council	-	37,500	-	37,500
United Against Poverty	-	20,000	-	20,000
Veterans Council	-	13,500	-	13,500
Visiting Nurse Association	-	-	10,000	10,000
Youth Guidance Mentoring Program	70,300	-	-	70,300
Total agency distributions	750,255	390,849	563,195	1,724,299
Census based payments	-	15,000	-	15,000
Total awards distributed	\$750,255	\$405,849	\$563,195	\$ 1,739,299

* 211 provides services that align with all areas of focus, however, the grant awarded does not specifically allocate between the areas of focus and will only be presented in the total column.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 4 – Grants to Agencies for Program Support (continued)

The amounts disbursed during the year ended June 30, 2022, under commitments made at June 30, 2021 for 2021-2022 agency allocation and special project funding were as follows:

Agency	Education	Financial	Health	Total
211 *	\$ -	\$ -	\$ -	\$ 51,638
ARC	-	55,393	35,677	91,070
Big Brother Big Sister of IRC	35,000	-	-	35,000
Boys & Girls Club of IRC	89,192	-	-	89,192
Camp Haven	-	18,777	-	18,777
Catholic Charities of the Diocese	-	63,842	-	63,842
Childcare Resources of Indian River	225,000	-	-	225,000
Children's Home Society of Florida	20,000	25,349	-	45,349
Crossover Mission	65,000	-	-	65,000
Drug Abuse Treatment Association	-	-	64,288	64,288
Early Learning Coalition	10,332	-	-	10,332
Economic Opportunities Council	20,000	-	-	20,000
Education Foundation	35,000	-	-	35,000
Environmental Learning Center	12,000	-	-	12,000
Gifford Youth Achievement Center	43,375	-	-	43,375
Habitat for Humanity	-	2,500	-	2,500
Hibiscus Children's Center	40,000	-	-	40,000
Hope for Families Center	-	47,882	-	47,882
IRC Healthy Start Coalition	35,000	-	103,275	138,275
Literacy Services of IRC	-	28,635	-	28,635
Mental Health Association	-	-	84,498	84,498
Mental Health Collaborative	-	-	41,472	41,472
Redlands Christian Migrant Association	25,000	-	-	25,000
Safe Space	-	-	67,035	67,035
Senior Resource Association	-	-	100,033	100,033
Substance Awareness Center	-	-	37,555	37,555
The Learning Alliance	42,000	-	-	42,000
Treasure Coast Community Health	-	-	12,099	12,099
Treasure Coast Food Bank	-	-	20,000	20,000
Treasure Coast Homeless Services Council	-	37,555	-	37,555
Tykes & Teens	-	-	38,166	38,166
United Against Poverty	-	20,000	-	20,000
Veterans Council	-	14,083	-	14,083
Visiting Nurse Association	-	-	28,166	28,166
Youth Guidance Mentoring Program	74,000	-	-	74,000
Total agency distributions	770,899	314,016	632,264	1,768,817
Census based payments	-	29,250	-	29,250
Total awards distributed	\$ 770,899	\$ 343,266	\$ 632,264	\$ 1,798,067

* 211 provides services that align with all areas of focus, however, the grant awarded does not specifically allocate between the areas of focus and will only be presented in the total column.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 5 – Contributions Receivable, net

Contributions receivable are expected to be realized within one year. The composition of contributions receivable at June 30, 2022 is as follows:

Contributions receivable in less than one year	\$	469,165
Allowance for uncollectible contributions		(89,121)
Contributions receivable, net	\$	380,044

United Way additionally has received intentions to give from individual donors primarily in the form of conditional bequests and life insurance commitments estimated at \$6,225,750. Such gifts, when received, are intended to be contributed to the Foundation's endowment funds. Such gifts have not been recognized in the accompanying financial statements as conditions for recording have not been met.

Note 6 – Property and Equipment, net

The following is a summary of property and equipment:

	June 30, 2021	Additions	Deletions	June 30, 2022
Land	\$ 160,000	\$ -	\$ -	\$ 160,000
Building and improvements	1,145,586	7,395	-	1,152,981
Furniture, fixtures, and equipment	163,176	5,361	(3,423)	165,114
	1,468,762	12,756	(3,423)	1,478,095
Accumulated depreciation	(605,956)	(50,281)	3,172	(653,065)
Property and equipment, net	\$ 862,806	\$ (37,525)	\$ (251)	\$ 825,030

Note 7 – Investments

The components of total investment return for the year ending June 30, 2022, are as follows:

Interest and dividend earnings	\$	286,346
Investment fees and expenses		(21,956)
Net realized/unrealized gain/(loss) on investments		(1,058,822)
	\$	(794,432)

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 7 – Investments (continued)

Investments consist of the following as of June 30, 2022:

	Cost	Fair Market Value	Net Unrealized Gains (Losses)
Cash and cash equivalents	\$ 141,445	\$ 141,555	\$ 110
Certificates of deposit	457,792	457,792	-
Mutual Funds:			
Equity securities	3,064,750	3,770,620	705,870
Fixed income	1,602,248	1,464,919	(137,329)
Real estate funds	428,420	407,717	(20,703)
Commodities	255,600	301,056	45,456
	\$ 5,950,255	\$ 6,543,659	\$ 593,404

See Note 10 for additional information related to Endowment Investments.

Note 8 – Liquidity and Availability of Financial Assets

The United Way has \$1,764,550 of financial assets available within one year of the consolidated statements of financial position date to meet cash needs for general operating expenditures and grant awards. Available current assets include operating cash of \$1,374,512 and current receivables of \$390,038. Additionally, an annual appropriation and transfer from the Foundation’s investments to the UWIRC for operations is expected to continue with \$223,083 appropriated for transfer consistent with the spending policies of the endowments. The United Way will additionally fund operating needs through annual campaign revenue, other contributions, and special events. United Way investments, including certificates of deposit and various securities held in brokerage, are available for operations if needed and at the option of management and the board.

Note 9 – Fair Value Measurements

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels. A financial instrument’s categorization within the fair value hierarchy is based upon the lowest level of input that is available and significant to the fair value measurement. The three levels of inputs that may be used to measure value are as follows:

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 9 – Fair Value Measurements (continued)

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than quoted prices in active markets for identical assets and liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Inputs that are generally unobservable and typically reflect management’s estimates of assumptions that market participants would use in pricing the asset or liability.

Fair values of assets measured on a recurring basis at June 30, 2022, are as follows:

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash and equivalents	\$ 1,374,512	\$ 1,374,512	\$ -	\$ -
Investments	6,543,659	6,085,867	457,792	-
Contributions receivable	380,044	-	-	380,044
	<u>\$ 8,298,215</u>	<u>\$ 7,460,379</u>	<u>\$ 457,792</u>	<u>\$ 380,044</u>

Note 10 – Endowments

United Way has classified a substantial portion of its investments held by the Foundation as endowments. The endowments are invested to generate income to be used to support operating and strategic initiatives. The assets include pure endowment funds (donor-restricted) and funds designated by the board to function as endowments. Net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The State of Florida enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), including enhanced disclosures required by Accounting Standards Codification for Endowments of Not-for-Profit Organizations, Net Assets Classification of Funds Subject to an Enacted Version of UPMIFA, and Enhanced Disclosure for All Endowment Funds, which became effective July 1, 2012. The board of directors of the Foundation requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary, which is a valid interpretation of UPMIFA.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 10 – Endowments (continued)

Interpretation of Relevant Law (continued)

As a result of this interpretation, the organization classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations of investment returns to the permanent endowment made in accordance with the direction of the applicable donor gift instrument, when applicable. The remaining portion of the donor-restricted endowment funds that are not classified as permanently restricted are classified as temporarily restricted until those amounts are appropriated for expenditure by the Foundation's Board.

The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The terms of the endowment agreement, which document the wishes of the contributors
- The purpose of UWIRC, the Foundation, and the donor-restricted endowment funds
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the UWIRC and the Foundation
- The investment policies of the Foundation

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or Foundation policies require to retain as a fund of perpetual duration. If this were to occur, the Foundation would not expend any monies from the fund until the fair market value of the fund returns to a level above the principal. The endowment does not have any deficiencies as of June 30, 2022.

Return Objectives and Risk Parameters

The Foundation has adopted a balanced growth investment approach seeking to protect the long-term principal value of the endowment while providing long-term real growth of the principal. The Foundation assumes a moderate level of investment risk and understands that actual returns in any given year may vary and that adoption of this objective does not assure achievement of any specific investment results. The Foundation has preference for simple investment structures, which will have lower cost, easier oversight and less complexity for internal financial management.

Strategies Employed for Achieving Objectives

The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent constraints, with the asset mix to consist of 35%-75% equity instruments, 10%-55% fixed income securities, 0%-20% global real estate and commodities and 0%-25% money market funds. The Foundation has hired an investment manager to assist them in reaching these goals and react to market conditions to determine asset allocations within the ranges dictated in the Investment Policy Statement (IPS). As a standing committee and per policy, the Finance Committee periodically meets with the investment manager, no less than twice a year, to monitor performance, tactical asset allocation and review the IPS.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 10 – Endowments (continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation's general spending policy is to consider expected rates of return on investments, restrictions on principal, requirements to support operations and special projects, maintenance of prudent reserves, tax code requirements, and allowances for market and economic uncertainties, as applicable. Transfers to operating accounts from the endowment funds earnings requires appropriation by the Board.

The Foundation maintains different spending policies for its two endowment funds.

Annual Campaign Endowment Fund – The Annual Campaign Endowment Fund shall be used to perpetuate a donor's gift to the UWIRC's Annual Campaign (the "Annual Campaign"). On an annual basis, payout from the fund will be made to the UWIRC to be used in connection with the Annual Campaign. The payout will be the greater of:

1. The level of the donor's intent to perpetuate their annual gift.
2. 4% of a five year rolling average of the fiscal year end market values of the Annual Campaign Endowment Fund as of June 30 of the prior fiscal year. For purposes of calculating the five year rolling average, the lesser of the life of the Annual Campaign Endowment Fund or five years will be used and contributions received during the defined period are to be treated as if they were received at the beginning of the defined period in order to achieve the 4% annual distribution on the contributions. The amount transferred under this paragraph 4(A) shall be credited in the name of the donor.

Any future restricted gifts, whether or not directed toward the Annual Campaign, will be owned by the Foundation and will be managed and distributed according to such donor restrictions.

General Endowment Fund – The General Endowment Fund will make annual transfers to the UWIRC of 5% of a five-year rolling average of the fiscal year end market values of the General Endowment Fund as of June 30 of the prior fiscal year, net of all Foundation expenses, both direct and indirect. For purposes of calculating the five-year rolling average, contributions received during the five-year period are to be treated as if they were received at the beginning of the five-year period in order to achieve the 5% annual distribution on the contributions. If extraordinary circumstances warrant such action, the Foundation may distribute an amount less than or more than 5% subject to approval by two-thirds of the vote of the Boards of Directors of both UWIRC and the Foundation.

The permanent restrictions on net assets at June 30, 2022 consist of contributed assets restricted by the donors as endowment to provide an ongoing source of revenue for UWIRC and for the Foundation. The two endowment funds are distinguished by allowable use of investment earnings as appropriated for expenditure and as defined under the spending policies described above. Current year appropriations are transferred from accounts subsequent to fiscal year end.

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 10 – Endowments (continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy (continued)
Changes in the endowment funds by net asset classification for the year ended June 30, 2022 are as follows:

	Without Donor Restrictions (Board Designated)	With Donor Restrictions		Total
		Temporary	Permanent	
Endowment net assets at June 30, 2021	\$ 3,108,353	\$ 522,123	\$ 1,906,700	\$ 5,537,176
Contributions	100,374	-	77,020	177,394
Net investment activity	(365,517)	(292,607)	-	(658,124)
Appropriated for expenditure	(143,366)	(79,717)	-	(223,083)
Endowment net assets at June 30, 2022	\$ 2,699,844	\$ 149,799	\$ 1,983,720	\$ 4,833,363

Note 11 – Net Assets With Donor Restrictions

Net assets with donor restrictions consist of the following as of June 30, 2022:

Campaign revenue available for future awards	\$ 605,094
Accumulated earnings on endowment funds	149,799
COVID response fund	243,482
Mental health (IOP)	100,000
Children's trust	29,077
Publix purpose restrictions	18,322
Legal response fund	2,500
Total net assets with temporary donor restrictions	1,148,274
Permanent endowment	1,983,720
Total net assets with donor restrictions	\$ 3,131,994

United Way of Indian River County, Inc. and Affiliate
Notes to Consolidated Financial Statements (continued)

Note 12 – Net Assets Released From Donor Restrictions

Net assets released from donor restrictions during the fiscal year ended June 30, 2022, are as follows:

Expiration of time and purpose on campaign contributions	\$ 2,635,367
Endowment earnings appropriated for use	79,717
COVID Response Fund	50,724
CARES funds	350,000
American recovery funds	26,166
Publix purpose restrictions	18,517
Children's trust	14,629
Legal response fund	12,500
STEP pass through program	35,000
	\$ 3,222,620

Note 13 – Net Assets Without Donor Restrictions – Board Designated Funds

The Board of Directors of UWIRC has designated net assets without donor restrictions for various purposes. Funds are designated for the following purposes of June 30, 2022:

Foundation - quasi-endowment	\$ 2,757,068
Disaster relief	200,000
Capital improvement	68,213
Community impact	214,274
	\$ 3,239,555

Note 14 – Employee Benefit Plans

UWIRC has adopted a simplified employee pension retirement plan covering all employees who have met certain service requirements. For 2022, UWIRC contributed 3% of employee compensation and up to an additional 3% as a match to employee deferrals. Retirement plan expense for the year ended June 30, 2022 was \$20,081.

Note 15 – Subsequent Events

Management has evaluated subsequent events through December 15, 2022, the date the financial statements were available to be issued. Management is not aware of any events subsequent to the statement of financial position date which would require additional adjustments to, or disclosure in, the accompanying financial statements.

SUPPLEMENTARY INFORMATION

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United Way of Indian River County, Inc. and Affiliate
Consolidating Statement of Financial Position
June 30, 2022

	United Way of Indian River County, Inc.	United Way Foundation of Indian River County, Inc.	Consolidated
Assets			
Cash and cash equivalents	\$ 1,374,512	\$ -	\$ 1,374,512
Accounts receivable	9,994	-	9,994
Contributions receivable, net	414,183	(34,139)	380,044
Due to UWIRC from Foundation	188,944	(188,944)	-
Prepaid expenses	33,030	-	33,030
Total Current Assets	2,020,663	(223,083)	1,797,580
Investments	1,487,213	-	1,487,213
Endowment investments	-	5,056,446	5,056,446
Property and equipment, net	824,978	52	825,030
Total Assets	\$ 4,332,854	\$ 4,833,415	\$ 9,166,269
Liabilities and Net Assets			
Liabilities			
Accounts payable and accrued expenses	\$ 40,633	\$ -	\$ 40,633
Accrued payroll and related costs	59,214	-	59,214
Grant awards payable	1,739,299	-	1,739,299
Refundable advance	234,022	-	234,022
Total Current Liabilities	2,073,168	-	2,073,168
Net Assets			
Net assets without donor restrictions	1,261,211	2,699,896	3,961,107
Net assets with donor restrictions	998,475	2,133,519	3,131,994
Total Net Assets	2,259,686	4,833,415	7,093,101
Total Liabilities and Net Assets	\$ 4,332,854	\$ 4,833,415	\$ 9,166,269

See accompanying notes to the financial statements

United Way of Indian River County, Inc. and Affiliate
 Consolidating Statement of Activities and Changes in Net Assets
 Year ended June 30, 2022

	United Way of Indian River County, Inc.	United Way Foundation of Indian River County, Inc.	Eliminations	Consolidated
Revenue and Other Support				
Net campaign revenue	\$ 2,419,561	\$ -	\$ (34,139)	\$ 2,385,422
Federal grant revenue - CARES Act	350,000	-	-	350,000
Community Response Fund - COVID-19	26,196	-	-	26,196
Special event revenue	20,350	-	-	20,350
Contributions to endowment	-	177,394	-	177,394
Other income and support	220,673	-	(75,415)	145,258
In-kind contributions	90,858	-	-	90,858
Net investment income	(136,569)	(657,863)	-	(794,432)
Total Revenue and Other Support	2,991,069	(480,469)	(109,554)	2,401,046
Expenses				
Program services:				
Community support services	2,847,604	109,554	(109,554)	2,847,604
Support services:				
Campaign fund development	262,650	-	-	262,650
Endowment operations	-	113,737	-	113,737
Management and general	203,050	-	-	203,050
Total support services	465,700	113,737	-	579,437
Total Expenses	3,313,304	223,291	(109,554)	3,427,041
Decrease in Net Assets	(322,235)	(703,760)	-	(1,025,995)
Net Assets, beginning of year	2,581,921	5,537,175	-	8,119,096
Net Assets, end of year	\$ 2,259,686	\$ 4,833,415	\$ -	\$ 7,093,101

See accompanying notes to the financial statements