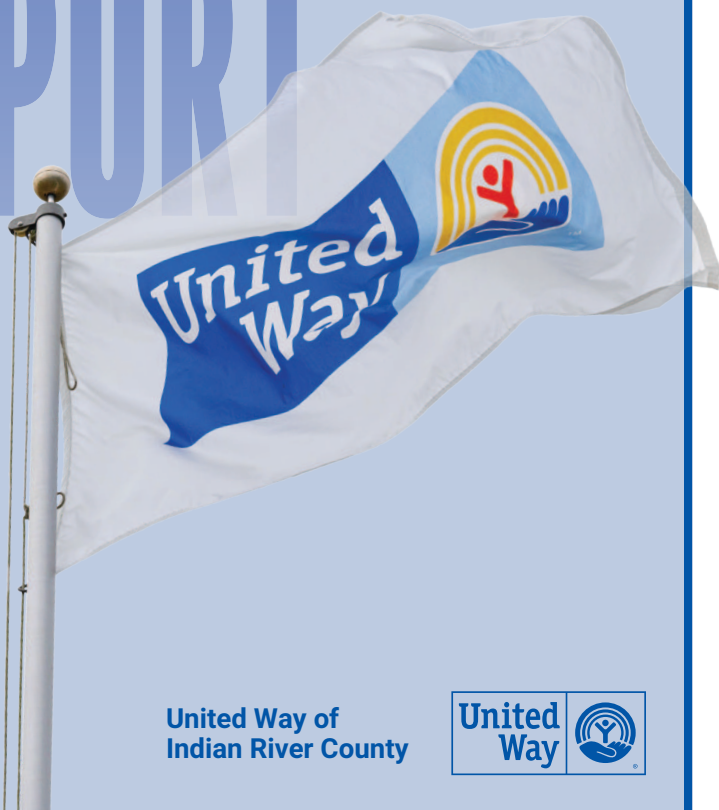


COMMUNITY IMPACT REPORT

22
—
23



United Way of
Indian River County



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Miguel Saldana, *Community Engagement Associate*
Your Part-Time Controller, *External Finance Department*

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A WORD FROM LEADERSHIP

This year you rose to the occasion, uniting with us to help those who need it most. With your support, we were able to begin addressing the housing crisis and launch the public-private Access to Justice program. As your trusted convener, we brought together stakeholders with diverse perspectives and interests to move them towards common ground and shared purpose.

Together, we brokered partnerships and connected these stakeholders in meaningful ways. In pursuit of a better community, your support was a true testament to the caring spirit that runs deep in Indian River County and helped us raise more than \$2 million this past fiscal year. Powered by your contributions, we have poured passion into solving new problems in innovative ways, energized around our key initiatives and vital, foundational work.

Our purpose has always been – and will always be – people. We unite to solve challenges and improve lives. Guided thoughtfully by our dedicated Board of Directors, United Way of Indian River County has continued to deliver results, even when we face hard times. This year, a shifting economy with skyrocketing prices and inflation created financial challenges for local families, adversity for students and precarious living conditions for neighbors at risk of or already experiencing homelessness.

Although some barriers seem entrenched, and new challenges keep emerging, your incredible generosity is making a meaningful difference. None of what you will read in the following pages would be possible without your support. We hope the work we are doing uplifts and inspires your purpose. Thank you for being a driving force of local change. We look forward to continuing our work together to improve lives in our community.

In the year to come, we are developing bold plans to ensure we can harness the strength, compassion and shared determination of stakeholders to help others into the future. As we look forward, we know we'll be able to address the challenges ahead with the support of generous community members like you.

We are grateful for your partnership.




Jeffrey C. Petersen
Board Chair




Meredith Egan
Chief Executive Officer

HEALTH

211 Palm Beach and Treasure Coast

211 Helpline

Childcare Resources of Indian River County

Wellness & Early Intervention Program

Drug Abuse Treatment Association

Norman C. Hayslip Treatment Center, Fort Pierce • Outpatient Program

Indian River County Healthy Start Coalition

Babies & Beyond • Nurse Family Partnership

Mental Health Association in Indian River County

Walk-In & Counseling Center

Mental Health Collaborative of Indian River County

McCabe Connections Center

Senior Resource Association

Adult Daycare Services • Meals on Wheels & Emergency Meals on Wheels

Substance Awareness Center of Indian River County

Universal Prevention Program

Suncoast Mental Health Center

Behavioral Health Services for Children

The Arc of Indian River County

Behavioral Analysis Program

Treasure Coast Community Health

Comprehensive Dental Services

Treasure Coast Food Bank

Mobile Pantry

Visiting Nurse Association of the Treasure Coast

Telehealth Chronic Disease Management

1,170

SENIORS RECEIVED CARE
+ HEALTHY MEALS



• **4,270** individuals received a mental health screening and treatment plan

• **8,506** individuals completed drug/alcohol prevention programs

• **8,119** individuals received dental and preventative services

EDUCATION

211 Palm Beach and Treasure Coast

211 Helpline

Big Brothers, Big Sisters of St. Lucie, Indian River & Okeechobee Counties

Community Based Mentoring • Passport to Early Literacy

Boys & Girls Clubs of Indian River County

After School and Summer Programs

Childcare Resources of Indian River

Subsidized High Quality Childcare

Children's Home Society of Florida

Dodgertown Elementary Community Partnership School

Crossover Mission

Academy for High Risk Student Academic Intervention

Early Learning Coalition of Indian River, Martin & Okeechobee Counties

VPK Completers Program

Economic Opportunities Council of Indian River County

Early Bird Program

Education Foundation of Indian River County

STEP into Kindergarten

Environmental Learning Center

Environmental Career Readiness Internship

Gifford Youth Achievement Center

After School Education Program (ASEP)

Hibiscus Children's Center

Career Pathways to Independence Program

Indian River County Healthy Start Coalition

Parents as Teachers

Redlands Christian Migrant Association

School Readiness Child Care for Infants & Toddlers

The Learning Alliance

Family Connection Centers • Summer Programs

Youth Guidance

Mentoring Academy

- **328** students were enrolled in mentoring programs
- **643** of students served by United Way programs performed on grade level
- **519** parents/caregivers fostered positive growth and development in their child through age-appropriate parenting

381
**CHILDREN ACCESS
QUALITY EARLY LEARNING**



FINANCIAL STABILITY

211 Palm Beach and Treasure Coast

211 Helpline

American Red Cross, South Florida

Home Fire Prevention & Emergency Assistance

Camp Haven

Pathways to Financial Stability

Catholic Charities of the Diocese of Palm Beach

Samaritan Center for Homeless Families

Children's Home Society of Florida

Transitional Living Program

Hope for Families Center

Helping Homeless Families Achieve Success

Literacy Services of Indian River County

Adult & Family Literacy

SafeSpace

Shelter Advocacy Program

Senior Collaborative of Indian River County

Senior Navigation Program

The Arc of Indian River County

Supported Employment Program

Treasure Coast Homeless Services Council

Homeless Resource Center

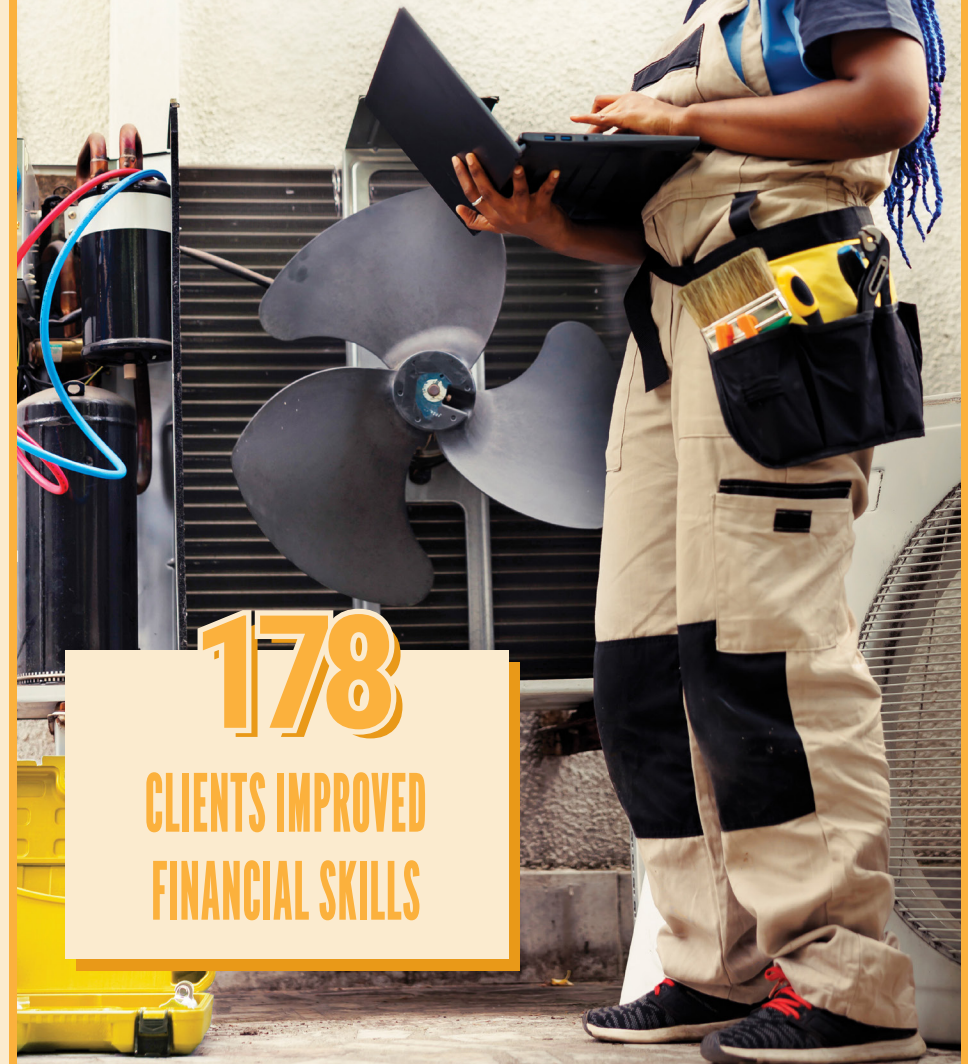
United Against Poverty

Success Training Employment Program (STEP)

Veterans Council of Indian River County

Upward American Veterans

- **941** clients diverted from shelter or prevented from becoming homeless
- **286** clients increased financial literacy/knowledge or skills
- **488** clients increased soft skills (problem solving and other cognitive skills, oral communication skills, personal qualities, and work ethic)



178

CLIENTS IMPROVED
FINANCIAL SKILLS

YOUR INVESTMENT MATTERS

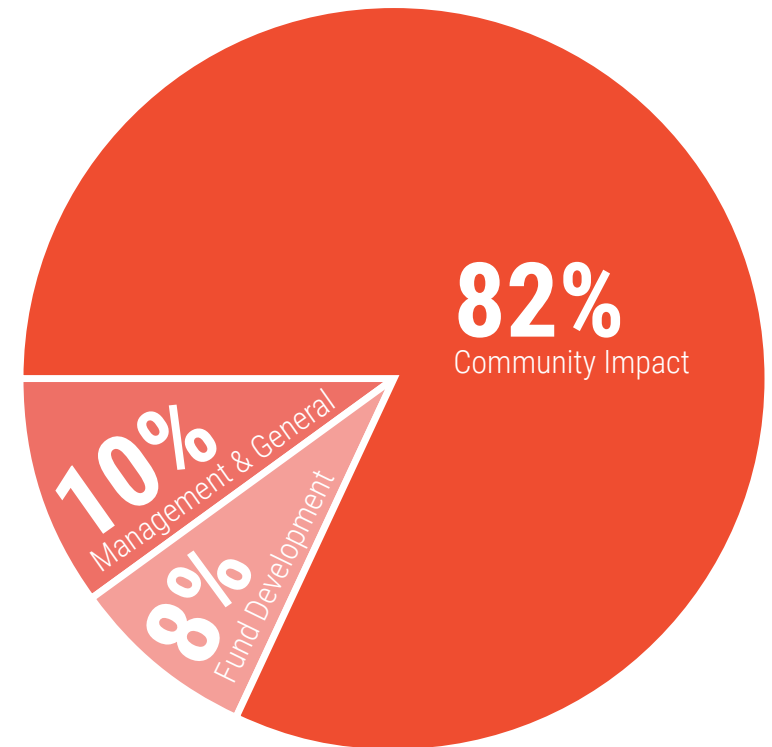
To effectively address our community's most persistent problems, we must have an organized, proven strategy.

We're more than just a funder. United Way is the place where we can all make a bigger difference for those in need. With countless ways to give, advocate, and volunteer, we combine every gift to drive maximum impact in our fight for the Health, Education, and Financial Stability of every person in our community.

In 2022-2023, the Community Impact Fund provided grants to 45 programs that align with our goals. Through this fund, United Way confronts our community's biggest challenges to drive measurable results and lasting change.

Total Community Investment: \$1,739,299

Health: \$569,862 **Education:** \$756,921 **Financial Stability:** \$412,516



INCOME

Public Support & Revenue	\$3,261,598
Net Campaign Revenue	\$2,409,899
Community Response Fund	\$325,664
In-kind Contributions	\$94,424
Investments, Net	\$130,297
Other	\$301,314

EXPENSES

Community Support Services	\$2,785,674
Campaign Fund Development	\$279,220
Management & General	\$344,343
Total Expenses	\$ 3,409,237
Changes in Net Assets	(\$147,638)
Net Assets, Beginning of Year	\$2,259,686
New Assets, End of Year	\$2,112,048

MEET ALICE

ALICE which stands for **A**sset **L**imited, **I**ncome **C**onstrained, **E**mployed, could be someone close to you—a family member or a friend. You might even find yourself in the shoes of ALICE. Occupations like cashiers, waiters, child care providers, and many others form the backbone of our essential workforce, yet ALICE earners barely surpass the Federal Poverty Level, finding it challenging to cover their basic needs. Every day, these households confront impossible decisions due to financial strain. This struggle is widespread, with households of color disproportionately represented among ALICE demographics.

Did you know that 13% of Floridians live below the federal poverty level (FPL)?

Over 1.1 million Floridians fall below the ALICE Threshold, the income necessary for household sustenance. In Indian River County alone, nearly 31,250 residents face the challenge of making ends meet. The annual household survival budget for an individual residing in Indian River County amounts to \$27,516.

ALICE also represents the data reshaping the dialogue on financial hardship, and a grassroots movement that is picking up steam across half of U.S. states - and counting.

Access the United for ALICE Dashboard at UnitedWayIRC.org/Alice.


56%
CHILDREN IN FLORIDA
EXPERIENCED
FINANCIAL HARDSHIP

- **Children below the ALICE Threshold often lack access to resources** ranging from stable housing and public assistance to education and broadband services. Almost 1.5 million children below the ALICE Threshold in Florida did not participate in SNAP, and nearly 700,000 had no high-speed internet access at home.

- **17% of households fell below the Federal Poverty Line (FPL)**, while another 39% were classified as ALICE.

- **73% of Black children and 66% of Hispanic children in Florida lived in households below the ALICE Threshold**, compared to 42% of White children. Even with working parents or guardians, financial stability remained elusive: 36% of children in households with two working adults were still below the ALICE Threshold.





23%
**OF FLORIDA'S NEARLY
1.4 MILLION VETERANS
WERE ALICE**

- **36% of American Indian/ Alaska Native, Black, and Hispanic veterans** in Florida lived below the ALICE Threshold, compared to 24% of Asian and 27% of White veterans.
- **57% of Florida veterans over 25 lacked postsecondary education.** Among high school graduates without post-secondary education, 35% were below the ALICE Threshold.
- **Veterans with disabilities in Florida faced increased financial strain**, with 36% living below the ALICE Threshold, compared to 26% of veterans living without disabilities.

53%
**OF FLORIDIANS
WITH DISABILITIES
EXPERIENCED
FINANCIAL HARDSHIP**

- **39% of Floridians under 65 with disabilities** and below the ALICE Threshold were not enrolled in Medicaid or Medicare.

- **In Florida, 59% of people with disabilities were not working**, compared to 18% of those without disabilities. Among full-time workers with disabilities, 31% earned below the ALICE Threshold.
- **For individuals aged 25+ with only a high school diploma or GED**, 54% of those with disabilities fell below the ALICE Threshold, compared to 42% without disabilities, regardless of education level.

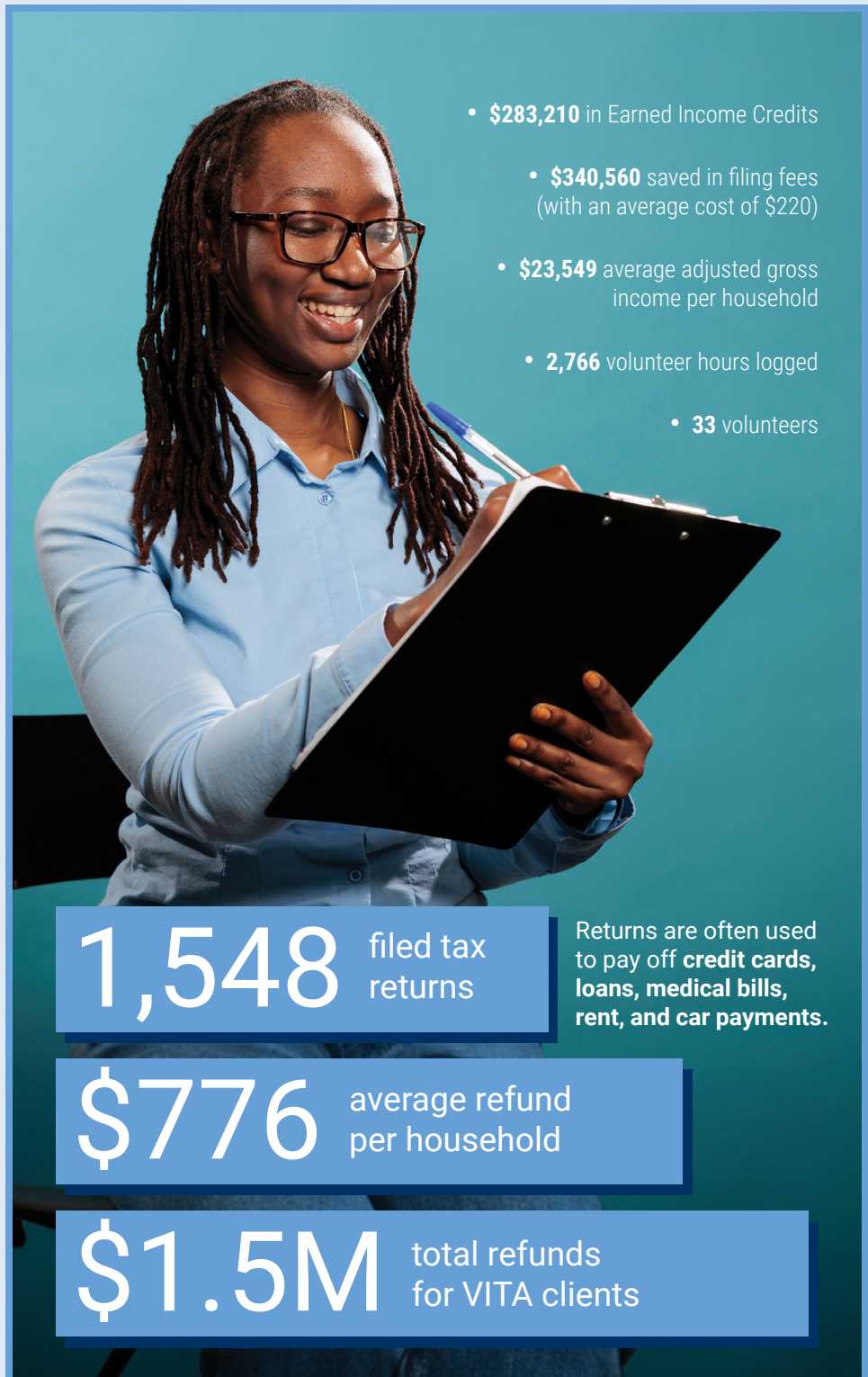


VOLUNTEER INCOME TAX ASSISTANCE

The Volunteer Income Tax Assistance (VITA) program is a partnership between United Way and the IRS offered annually from January through Tax Day to assist families and individuals with low-to-moderate incomes prepare their tax returns for free. This year, thirty-three IRS-trained and certified volunteers ensured taxpayers received all the credits for which they were eligible and helped put an average refund of \$776 back into the pockets of Indian River County residents.

"We served more people this year than ever before, especially at a time when we know many households in our community faced financial hardships," explained Meredith Egan, CEO, United Way of Indian River County. "It's a milestone we're really proud of and look forward to making that number grow each year."

VITA Sponsors: Offutt, Barton, Schlitt, LLC and Kmetz, Elwell, Graham & Associates, CPA's



- **\$283,210** in Earned Income Credits
- **\$340,560** saved in filing fees (with an average cost of \$220)
- **\$23,549** average adjusted gross income per household
- **2,766** volunteer hours logged
- **33** volunteers

1,548 filed tax returns

\$776 average refund per household

\$1.5M total refunds for VITA clients

Returns are often used to pay off **credit cards, loans, medical bills, rent, and car payments.**

COMMUNITY LEADERS' BREAKFAST

ANNUAL COMMUNITY LEADERS' BREAKFAST

On October 20th, the annual Community Leaders' Breakfast celebrated community leaders, volunteers, and the cause of affordable housing. Sponsored by Florida Power & Light Company, the event featured guest speaker, David Hall, a Florida Housing Finance Corporation Board Member, and Associate Broker with Coldwell Banker Residential Real Estate, who discussed the housing challenges faced by the ALICE population (**A**sset **L**imited, **I**ncome **C**onstrained, **E**mployed).

Meredith Egan, CEO of United Way of Indian River County, emphasized the importance of addressing affordable housing through strategic partnerships. David Hall shared insights into state-level legislation and innovations related to housing. Florida Housing has financed twenty-two affordable housing developments in Indian River County, providing over 2,400 units, and the Florida Legislature has allocated \$100 million for the Florida Hometown Heroes Housing Program.



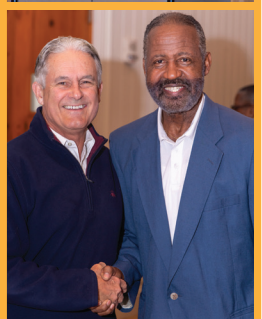
RICHARDSON SPIRIT OF INDIAN RIVER COUNTY AWARD RECIPIENTS

Ralph T. King
Lifetime Achievement Award
Margo Lind

Agency Excellence Award
Children's Home Society of Florida

Award of Special Recognition
Nicholas LoPresti,
LoPresti Productions

Award of Continuous Support
Cleveland Clinic Indian River Hospital



SPECIAL EVENTS

CITRUS SALE

For over 20 years, United Way's Annual Citrus Sale has been a staple in our community for customers to send sunshine to friends and family across the US while supporting a good cause. This fundraising event wouldn't have been possible without the generosity of our local packing houses that donated navel oranges and ruby red grapefruits. This holiday fruit sale generated \$9,193 to support our funded partners.



SEAHORSE LANE BOUTIQUE

A portion of Vero Initiative proceeds benefit different non-profit organizations on a quarterly basis and we were the lucky Q4 recipients - raising \$772.



SOUTHERN SOCIAL

We were fortunate to receive \$1,235 as Q4 recipients of the Cocktail for a Cause proceeds, which contribute to various organizations every quarter.



PUBLIX APPRECIATION

Annually, Publix Super Markets, Inc., a top Global Corporate Leader at United Way Worldwide, significantly impacts local United Ways across 8 states, embodying the "LIVE UNITED" spirit through their dedication of time, skills, and resources to our communities.



CUP O' JOE WITH THE CEO

Our Cup O' Joe with the CEO meet-up brings together donors, partners, volunteers, workplaces, and sponsors for complimentary coffee, fostering connections and discussions about our shared mission for a thriving Indian River County.



PINWHEELS FOR PREVENTION

In April, we participated in Pinwheels for Prevention, a Child Abuse Prevention Campaign. United Way funds local agencies to enhance parenting skills, counseling, and support for struggling families on the Treasure Coast.

DAY OF CARING

27TH ANNUAL DAY OF CARING

United Way's 27th Annual Day of Caring, the Treasure Coast's largest one-day service event, brought together nearly 1,000 volunteers from various organizations in Indian River County on October 15. Sponsored by Publix Super Markets, the event saw over 950 volunteers completing 57 projects for nonprofits like Children's Home Society, Crossover Mission, and The Arc.

Starting at Vero Beach High School, volunteers enjoyed breakfast donated by Natalie's Orchid Island Juice and McDonald's, and lively routines by the Vero Beach High School Cheerleaders and TBLB Fitness. From painting to assembling literacy kits for Head Start, sponsored by PNC Grow Up Great, the community's collaborative effort aimed to make Indian River County healthier and stronger. CEO, Meredith Egan, underscored the importance of assisting community members facing hardships.



CITRUS GOLF

37TH ANNUAL CITRUS GOLF TOURNAMENT

Our 37th Annual Citrus Golf Tournament took place on June 17th at Grand Harbor Golf and Beach Club and successfully raised funds to support crucial community programs and services. Co-chaired by Rusty Banack and Martin Bierley, the tournament started as a way for citrus and agricultural businesses to support United Way raising \$21,184 this past year.

CITRUS GOLF SPONSORS

Barker Air Conditioning
Bernard A. Egan Foundation
Complete Electric, Inc.
Florida Floor Fashions
Gould Cooksey Fennell, P.A.
Jeremiah's Italian Ice of Vero Beach
Kmetz, Elwell, Graham
& Associates, CPA's
Lulich & Attorneys
Marine Bank
Massey Romans Capital
Nelson Morgan Fessler Petersen
Merrill Lynch

Northern Trust
Orchid Island Brewery
Oslo Packing Company
Perfect Stix
Plant Food Systems
Rehmann
Rossway Swan Tierney Barry & Oliver, PL
Schlitt Services
Sexton Palms
The Beach Shop
The Hill Group
Vero Beach Social Media
WaWa Foundation



TRIKE WARS

THANK YOU CELEBRATION & BLOCK PARTY

Our Inaugural Trike Wars went off without a hitch as sponsors raced for the coveted championship! Teams from Torchbearer Workplaces, those who have pledged \$12,000 in employee and corporate donations, were eligible to compete. Ultimately, Team Publix put their tricycle riding skills to the pavement and took home the gold.

The Thank You Celebration and Block Party marks the end of United Way's Annual Campaign and recognizes the volunteers, donors, workplaces, funded partners, and community for supporting its mission.

TRIKE WARS SPONSORS

Grand Prix Sponsor: Gould Cooksey Fennell, P.A.

Pit Crew Sponsors: AMAC, Northern Trust, The Hill Group, and Offutt, Barton, Schlitt, LLC

TRIKE WARS TEAMS

Dean Mead Minton & Moore, Gould Cooksey Fennell, P.A., IRC Sheriff's Office, Nelson Morgan Fessler Petersen Merrill Lynch, Northern Trust, Publix Super Markets, School District of Indian River County



POWERED BY PURPOSE

SPEAKER SERIES

The Powered by Purpose series features community leaders and experts speaking about different topics of interest to help attendees learn more about an issue, community challenges, collaborations, resources and ways to get involved.

The Meet the Funders event commenced with presentations from nine local organizations detailing their grant application procedures. Subsequently, the focus shifted to Mental Health, featuring prominent speakers Dr. Philip Cromer, Brett Hall, LCSW, MBA, and Anne W. Posey, LMHC, NCC. The segment on Human Trafficking and Child Abuse was led by Karissa Bolden, Caryn Toole, and Sarah Marie Henry. The concluding Powered by Purpose session, titled Meet ALICE, featured a panel discussion with community leaders Jeffrey Pickering, Dori Stone, and Trevor Loomis.



CAMPAIGN & SPONSORS

TORCHBEARER SPONSORS (\$12,000+)

Bernard A. Egan Foundation	Cleveland Clinic Indian River Hospital
Dean Mead Minton & Moore	Gould Cooksey Fennell, P.A.
Florida Floor Fashions	Northern Trust
Nelson Morgan Fessler Petersen	Indian River County
Merrill Lynch	School District of Indian River County
Publix Super Markets	

ELITE SPONSORS (\$500)

AMAC	Kmetz, Elwell, Graham & Associates, CPA's
Armfield Wagner, Inc. Appraisers	Marine Bank
AYS Employee Leasing	Schlitt Services
Florida Power & Light Company	SouthState Bank
Graves Brothers Company	USI Insurance Services

IN-KIND SPONSORS

Countryside Citrus	Perfect Stix
CVS Distribution Center	Rio Citrus
DLF Packing	Riverfront Packing Company
Egan Fruit Company	TBLB Fitness
EverGreen Media	TCPalm
Gould Cooksey Fennell, P.A.	The Ad Agency
Hometown News	The Beach Shop
Jones & Jones Advertising, Inc.	Thelma Jean's Bakery
LoPresti Productions	Treasure & Space Coast Radio
McDonald's	Vero Beach 32963
Natalie's Orchid Island Juice	

WORKPLACE CAMPAIGN PARTNERS

A Workplace Campaign is an easy and effective way for employees make a difference by donating via payroll deduction, cash, or check. These employees are making an investment that benefits Indian River County – not just one program, issue, or population. These donations achieve results that no one can accomplish individually. This past year over 60 workplaces ran a campaign, generating 20% of our annual campaign.

AT&T	Kmetz, Elwell, Graham
AYS Employee Leasing	& Associates, CPA's
Bank of America	Law Offices of Jennifer D. Peshke
Best Buy Store #816	Littelfuse
Boys & Girls Clubs of IRC	Mental Health Association
Camp Haven	Northern Trust
Childcare Resources of Indian River	Nylacarb Corporation
Children's Home Society	Piper Aircraft, Inc.
City of Fellsmere	PNC Advisors
City of Sebastian	Proctor Construction Company
City of Vero Beach	Publix Super Markets
Cleveland Clinic Indian River Hospital	Raymond James & Associates
Croom Construction Company	Redlands Christian Migrant Association
Dean Mead Minton & Moore	Regency Windsor Management, Inc.
Dillard's Department Stores, Inc.	Rehmann
Drug Abuse Treatment Association, Inc.	Ring Power Corporation
Economic Opportunities Council	Riverside Theatre
Elliot Merrill Community Management	Rossway Swan Tierney Barry & Oliver, P.L.
Encompass Health	Samaritan Center
Enterprise Holdings Foundation	Schlitt Services
Federal Express Corporation	School District of Indian River County
Fellsmere Farms	Seacoast Bank
Florida Floor Fashions	SouthState Bank
Florida Power & Light Company	Space Coast Credit Union
George E. Warren Corporation	Spiezle Architectural Group
Gifford Youth Achievement Center	Substance Awareness Center
Gould Cooksey Fennell, P.A.	Suncoast Mental Health Center
Indian River County	Target
IRC Clerk of the Circuit Court	The Arc of Indian River County, Inc.
IRC Healthy Start Coalition	The Hill Group
IRC Property Appraiser's Office	Treasure Coast Community Health
IRC Sheriff's Office	United Way of Indian River County
IRC Supervisor of Elections Office	Visiting Nurse Association of the TC
Jacoby and Handley, PLLC	Windsor (Torwest)
John's Island Real Estate Company	Youth Guidance Mentoring Academy

WORKPLACE PLEDGE

Please contact Sydney Mihailoff at (772) 567-8900, ext. 117 to become a partner.

ALEXIS DE TOCQUEVILLE SOCIETY

With an annual gift of \$10,000 or more, Alexis de Tocqueville members are creating a profound and lasting impact throughout Indian River County. Donations received from July 1, 2022 - June 30, 2023.

ORDRE D'ÉGALITÉ (\$50,000 - \$74,999)

Edward and Sherry Ann Dayton Jim and Jean Kelly

ORDRE DE LIBERTÉ (\$25,000 - \$49,999)

Duane and Dorothy Bluemke Foundation	Jack and Mollie Rogers
A. James & Alice B. Clark Foundation	Marlynn and Bill Scully
Chris and Keena Clifford	Mr. and Mrs. O. Griffith Sexton
Bernard A. Egan Foundation, Inc	King and Dace Stubbs through the
Betty MacMillan	Indian River Community Foundation
Raymond J. and Sonia McGowan	Mrs. David K. Welles, Sr.
Edward and Dawn Michael	

MEMBRES DE LA SOCIÉTÉ (\$10,000 - \$24,999)

One Anonymous Donor	Virginia and Timothy Beaulac
Norman and Ann Baker	Mrs. Herman F. Becker
Mr. and Mrs. Andrew P. Barton, Jr.	Bill and Mary Ann Becker

We greatly appreciate each gift given in support of United Way and have made every effort to ensure the accuracy of this listing. Please notify us of any inaccuracies or omissions. We regret any errors.

MEMBRES DE LA SOCIÉTÉ (CONTINUED)

William and Marcia Blackburn	Mrs. Fred Kasten
Fritz and Gay Blaicher	Ted and Debbie Kelly
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Janet I. & H. James Field, Jr. Fund	Marjorie Hopwood Richardson and
Bill and Laura Frick through the Indian	Danforth Kidd Richardson
River Community Foundation	Don and Patsy Riefler
Richard J. Greene	Sandy and Randy Rolf
Mr. and Mrs. Bruce L. Hammonds	Lauren and John Roth
Susan and Paul Hanson	Susan and Larry Salustro
Barbara D. Hauptfuhrer, in memory of Bob	David and Betsy Sams
Skip and Pat Hauser, Hauser	Anna Bain Slater
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Robert B. and Janet A.	Judith and Andrew Tucker
Hoffman Foundation	Mr. Gilford B. Walker,
J.M. Hopwood Charitable Trust	Camp Younts Foundation
The Hultquist Foundation	Robert & Sheila Washburn
Mr. and Mrs. Henry K. Justi	Michael and Susan White
The Kahle Foundation	Joan Woodhouse

DIAMOND CIRCLE (\$7,500 - \$9,999)

Four-Four Foundation, Inc.	Mr. Paul Pronsky, Jr.
Jay and Linda Knoll	Mr. and Mrs. Robert N. Wolpe
Gary Phillips	

PLATINUM CIRCLE (\$5,000 - \$7,499)

Steve and Lucia Bailey	Ms. Carole Beecher Brown
Mrs. Barbara Baldwin	Mary L. Casey
Susan and Dick Bergeman	Mr. and Mrs. Jonathan M. Clark

PLATINUM CIRCLE (\$5,000 - \$7,499)

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 Dr. and Mrs. Robert S. Janicki
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GOLD CIRCLE (\$2,500 - \$4,999)

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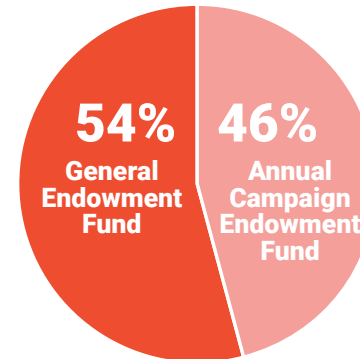
UNITED WAY FOUNDATION

United Way Foundation of Indian River County, Inc. is a separate non-profit organization classified as a Type I supporting organization. It is governed by a local volunteer Board of Directors comprised of financial professionals and community leaders. The Foundation is committed to building a permanent endowment to generate funds in support of the community-wide work of United Way of Indian River County.

At the beginning of 2022, the United Way Foundation had \$5 million in assets under management with another \$6.2 million in documented legacy gifts that will be realized in the future. Gifts to the Foundation are invested for growth with a percentage available for distribution each year to support and sustain the critically important work being done by United Way of Indian River County.

If United Way of Indian River County has been an important part of your charitable giving, we would welcome an opportunity to meet with you and discuss legacy options that best suit you and your family's goals. To learn more about endowing your annual support call the United Way Foundation, at (772) 567-8900 x121.

Please find copies of our IRS 990 and our most recent audit at UnitedWayIRC.org/finances



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ASSETS

Annual Campaign Endowment — Endowed funds restricted in purpose to solely support United Way partner agency programs as part of United Way's annual Community Investment process.

General Endowment — Endowed funds not restricted by donor in purpose to be used at the Board's discretion.

INCOME

Contribution	\$147,000
Investment Return, Net	\$584,614

TOTAL

Public Support & Revenue	\$731,614
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EXPENSES

Community Support Services	\$152,126
Endowment Operations	\$77,036

Total Expenses	\$229,162
Changes in Net Assets	\$502,452
Net Assets, Beginning of Year	\$4,833,415
Net Assets, End of Year	\$5,335,867

TOCQUEVILLE LEGACY CIRCLE

The following individuals have either made or made provisions for a thoughtful legacy gift to endow their annual gift to the United Way of Indian River County as members of the esteemed Alexis de Tocqueville Society. Each year, the Foundation will make a gift of \$10,000 or more to the annual campaign in their names in perpetuity.

Fred M. and Gay C. Blaicher	Edward and Dawn Michael
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The following individuals have either made or made provisions for a thoughtful legacy gift to endow their annual gift to the United Way of Indian River County as members of the distinguished Leadership Investment Society. Each year, the Foundation will make a gift of \$1,000-9,999 to the annual campaign in their names in perpetuity.

Norman and Ann Baker	Joseph Mullaney
Bill and Nancy Curtis	Dr. Julie Vargo and Dr. David O'Brien
Chris and Don Loftus	Daniel and Karen Somes
Jim and Melinda Marley	Mr. and Mrs. Norval B. Stephens, Jr.
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LEGACY SOCIETY

The following companies, private foundations, and individuals have made or made provisions for gifts to the Foundation to support the many facets of the critically important work of our local United Way here in Indian River County for generations to come.

43 donors who wish to remain anonymous	Donald R. and Myra J. Burns
Fran Adams	Doris Land Butler, in loving memory of
Valerie and Douglas Anderson	Grace R. Byrd
L.W. Appleby Revocable Trust	Peter Roy Carney
Eve Ballance in honor of Norma Lister	Richard Canty and Hope Woodhouse
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J. M. Hopwood Charitable Trust	Anonymous Gift in Living Honor of
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Downing Jenks Charitable Trust	Alan Polackwich
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MEMORIAL GIFTS

Memorial gifts celebrating the life of the following individuals have been made by their family, friends and colleagues to honor their philanthropic spirit and forever support United Way's working in advancing the common good here in Indian River County.

Louis Allocca	Bill Hamlin
Elliot A. Baines	Hayden Harlow
Jesse Loy Baldwin	Doris Hardesty
Kathleen Branca	Mabel B. Harris
Elmer T. Browne	Mr. Forrest Haselton
Margot Coleman	Mr. and Mrs. William B. Howell
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Olga Draper	Ray Kempkin
Ellen Ann Dunham	Ralph King
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Charles V. Fenn	Jon W. Ludwig
Thomas Fratar	J. Albert Marshall, Jr.
Lynn Hall	Walter J. Matthews

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BUILD YOUR LEGACY

For more information about endowing a gift to the Foundation, please contact Jessica Schmitt, CFRE, Director of Philanthropy at (772) 567-8900, ext. 121 or Jessica.Schmitt@UnitedWayIRC.org



United Way of
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Our Mission

To improve lives by mobilizing the
caring power of our community.



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