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#### A note from our leadership –

We can hardly fathom how far we've come since we first learned of the coronavirus. It was a moment in time that changed us in ways we couldn't imagine. But the work never ceased for us at United Way, and our doors remained open because those we serve needed us more than ever.

Despite this once-in-a-generation challenge, we stepped up, doing what we do best – mobilizing people and resources for the well-being of all. Our network of community partners held firm, enabling us to implement a safety net of emergency services and distribute CARES Act funds reaching every corner of Indian River County.

Even with an overwhelming amount of turmoil, we made time to honor Michael Kint, who served our organization for 25 years and was integral to many significant initiatives that improved the lives of our neighbors.

Every single day, we are proud to be the first to address our neighbors' critical needs. Whether widespread hurricane damage or a global pandemic, we are uniquely positioned to create lasting solutions in times of disaster; this is what United Way is made for.

No matter what lies ahead, we will never waiver in our commitment to fight for the health, education, and financial stability of every person in our community. We know the future will be different than we once imagined, and addressing these challenges has only just begun. Still, together we can build a better Indian River County than we ever imagined.

Thank you for your investment and involvement with our United Way.

Be safe and stay well,

Jeff Schlitt Board Chair Meredith Egan,

Chief Executive Officer

### Through United Way funded partners and programs –



**952 SENIORS** accessed nutritious meals



**1,834 CLIENTS** were diverted from homelessness



**17,603 INDIVIDUALS** received a health screening or intervention service



**94% OF CHILDREN** in after school programming are performing at or above grade level



74% OF CLIENTS
increased their wages and
improved employability skills



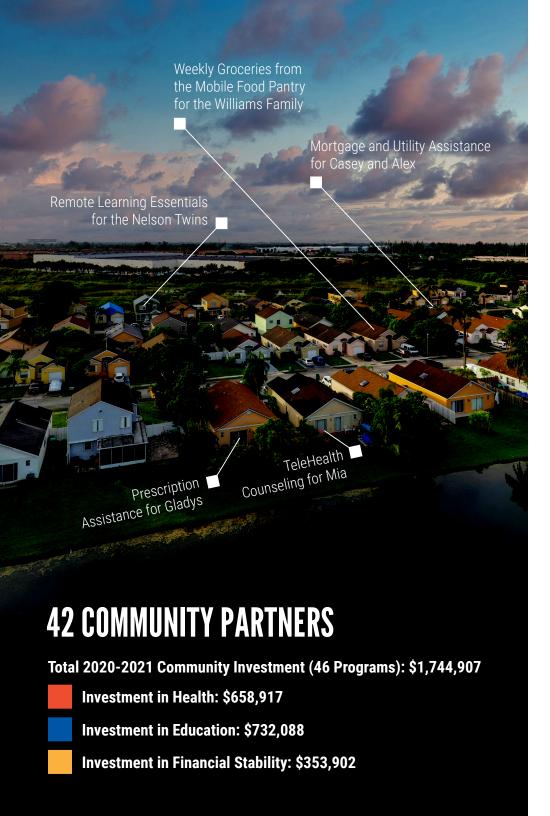
**1,394 CLIENTS**received an average tax
refund of \$1,165 through
the VITA program

## **IMPACT AT A GLANCE**

To effectively address our community's most persistent problems, we must have an organized proven strategy.

We're more than just a funder. United Way is the place where we can all make a bigger difference for those in need. With countless ways to give, advocate, and volunteer, we combine every gift to drive maximum impact in our fight for the Health, Education, and Financial Stability of every person in our community.

In 2020-2021, the Community Impact Fund provided grants to 46 programs that align with our goals. Through this fund, United Way confronts our community's biggest challenges to drive measurable results and lasting change.



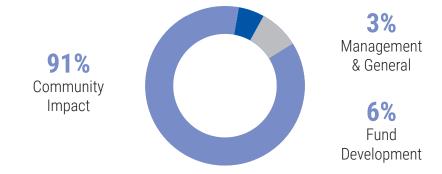
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- Veterans Council of Indian River County, Inc.
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- Volunteer Income Tax Assistance/My Free Taxes
- Youth Guidance Donation Fund of Indian River County, Inc.

### YOUR INVESTMENT MATTERS

Donors continue to see the value of investing in United Way's strategic approach to local problems, leading the way from quick fixes to real, lasting change. Individuals, businesses, corporations, and foundations supported UWIRC's effort to bring in nearly \$6 million in fiscal year 2020-2021.

Please find copies of our IRS 990 and most recent audit at UnitedWayIRC.org/finances.

### **TOTAL EXPENSES**



#### **INCOME**

Public Support & Revenue	\$5,980,838
Net Campaign Revenue	\$2,637,267
Federal Grant Revenue - CARES Act	\$2,427,198
Community Response Fund	\$18,068
In-kind Contributions	\$182,097
Investments, Net	\$324,956
Other	\$391,252

#### **EXPENSES**

Community Support Services Campaign Fund Development	\$276,913
Management & General  Total Expenses Changes in Net Assets Net Assets, Beginning of Year New Assets, End of Year	\$150,235 \$5,646,396 \$334,442 \$2,247,080 \$2,581,522



## RESPOND. RECOVER. REIMAGINE. REBUILD.

With your support, over the last two years, we raised, leveraged, and distributed more than \$3.8 million for COVID-19 crisis response work.

The first \$1.4 million came from donations to our COVID-19 Community Response Fund, then federal CARES Act funding became available. United Way was selected as a trusted partner with Indian River County to serve as a conduit for local organizations responding to the crisis.

Along with our network of local partners, we helped to ensure aid for families and people who were in need of services like food, shelter, emergency utility assistance and more. Together, we helped families stay in their homes, kept people fed, supported students' virtual learning, and helped our most vulnerable neighbors stay healthy and safe.

While the future is still uncertain, we do know it will take time for people to get back on their feet. United Way will be there every step of the way, working with partners to address immediate needs to fill gaps quickly, and helping our community rebuild to become stronger, more equitable, and more resilient.

#### **ALICE & THE PANDEMIC DIVIDE**

Before COVID-19 hit, 51 million households in the United States already could not afford the basics. These struggling families fall below the ALICE Threshold. This includes those in poverty and **ALICE** (**A**sset **L**imited, **I**ncome **C**onstrained, **E**mployed), earning above the poverty level, but less than what it takes to survive

#### **Indian River County Statistics**

• **Population:** 157,413

• Number of Households: 57,636

• Median Household Income: \$57,508

• Household Survival Budget: \$60,696\*

• Struggling Households in IRC: 25,360

The next ALICE Reports will be released in 2022 with focus on Children, Disabilities, and Veterans in the U.S.

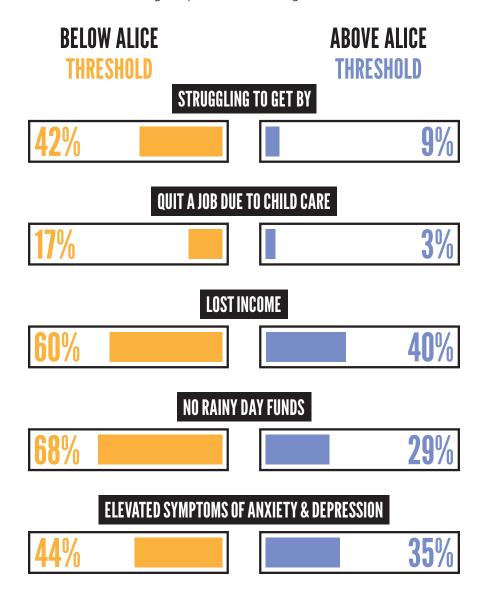
### Learn more about ALICE and The Pandemic Divide at UnitedWayIRC.org/ALICE.

\* Household survival budget for a family of two adults and two young children or \$5,058 monthly. For a one-person household, the annual survival budget is \$23,568 or \$1,964 a month.

Source: United for ALICE, (2021, October). *The Pandemic Divide: An ALICE Analysis of National COVID Surveys*. Retrieved from https://www.UnitedForALICE.org/National-Reports.

Source: ALICE Thereshold, 2007-2018; American Community Survey, 2007-2018

The highs and lows of the pandemic have been experienced very differently across the U.S. population. ALICE and households in poverty fared far worse during the pandemic than higher-income households.





### **ALICE FAMILIES**

ALICE families with children face additional hardships and are especially vulnerable to the disruptions that accompany child care, school, and business closures.

- Almost 1 in 4 families with children in the U.S. have income below the ALICE Threshold
- More than 25% of households below the ALICE Threshold do not have adequate internet access compromising participation in e-learning
- Parents who need to work cannot stay home leading to health and safety issues for unsupervised children
- ALICE families can lose access to other supports, such as free or reduced-price breakfasts and lunches provided for children at school

"I gave birth to my daughter two months into lockdown and was furloughed without pay for the next three months. It was terrifying to have a mortgage, medical bills, and now no money for child care. But one of the hardest parts was being isolated as new parents. The physical stuff was hard, but the emotional stuff was harder. I know we're not the only ones who went through it... there needs to be mental health outreach for these and other difficult experiences."

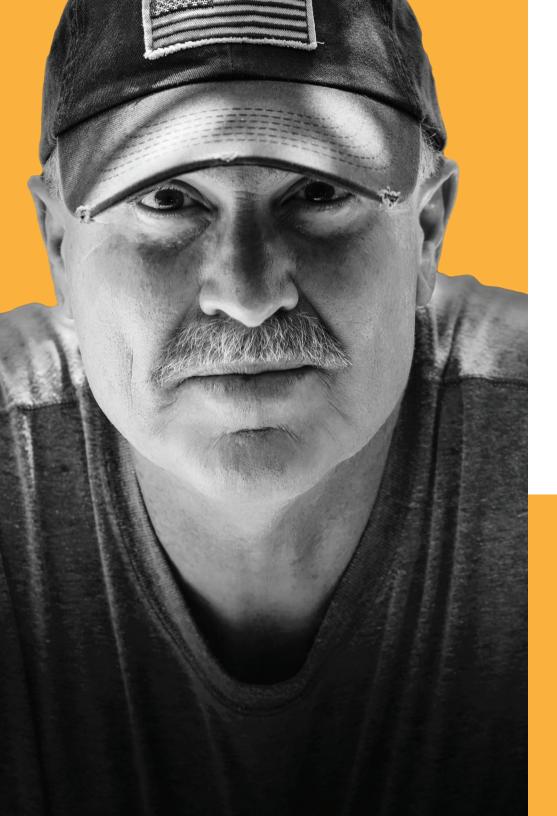


### **ALICE & MINORITY COMMUNITIES**

Whether working in essential roles in the health care industry or working from home, minority ALICE workers are still struggling paycheck to paycheck. These disparities are being fed by multiple factors:

- 60% of Black households are unable to afford basic household essentials, internet or computers, and have more difficulty working from home
- Minority families remain disproportionately likely to live in substandard housing in neighborhoods of concentrated poverty – those with few grocery stores, banks, parks or recreation facilities
- Minority households and communities have long faced institutional barriers to quality health care services and well-funded public schools
- Black and Hispanic ALICE workers face higher rates of unemployment from industries like food service, leisure, hospitality, and tourism that have been hit the hardest

"Mental health for me personally is poor due to the changes associated from shifting to at-home work, juggling distance learning, adapting to 'new normal', learning new technology, and losing the sanctuary of my home (every room is now an office)."



### **ALICE SENIORS**

People over the age of 60 are the age group most susceptible to serious illness from COVID-19. Half of seniors in the U.S. have income below the ALICE Threshold; they have no extra income and little or no savings to cover extra health care costs.

- More than 40% of U.S. coronavirus deaths are linked to nursing homes, which puts both ALICE seniors and ALICE heath care workers at higher risk
- ALICE seniors are at higher risk of loneliness and isolation, and risk declining nutrition and health as social distancing limits trips to the grocery store and preventative care visits
- When senior centers close, ALICE seniors and their families must navigate additional burdens, such as taking on care giving responsibilities and adapting to the loss of supports like hot meals and social activity

"I had a credit card maxed out and lost my health insurance because I couldn't pay for it. All jobs require either reliable transportation or Internet speeds of 10/5 and I have neither, and have no way to obtain either. I literally don't have enough money to work. This is not how I thought my life would be at 55. I barely have enough food. I can't even worry about retiring in 20 years."



### **SOCIALLY DISTANCED EVENTS**

#### Month with a Mission

Day of Caring looked a little different this year, but our mission remained the same in 2020: to help volunteers give back to Indian River County. Instead of just one day, we promoted an entire month of service.

#### **Chalk Your Walk Competition**

The idea is as simple as it was in childhood: share a positive message, have fun doing it, and spread some joy while you're at it. And in the end, Allena Hendrix at Gifford Youth Achievement Center won and her artwork was printed on a limited edition United Way t-shirt!

#### Clean & Read

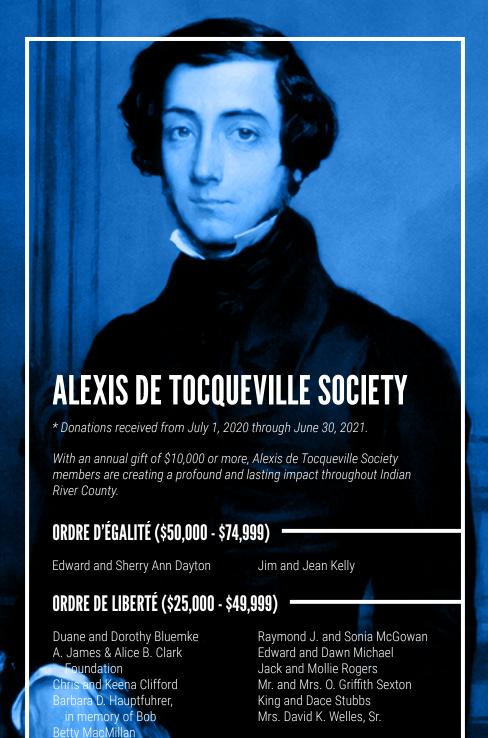
In observance of National Volunteer Week, our neighbors were invited to join us as we spruced up Little Free Libraries in our community. While some libraries got fresh new books, one in particular was completely rebuilt.

#### **Trivia Night**

Without an annual thank you event for our Alexis de Tocqueville and leadership donors, we took to Zoom. Trivia was paired with wine and a charcuterie board, and their United Way knowledge was put to the test.

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#### **ELITE CAMPAIGN**

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#### **WORKPLACE CAMPAIGNS**

**All Rite Water Purification** 

AT&T

AYS Employee Leasing Bank of America

Best Buy Store #816

Boys & Girls Clubs of IRC

Camp Haven

Childcare Resources of Indian River

Children's Home Society City of Fellsmere

City of Sebastian City of Vero Beach

Cleveland Clinic Indian River

Croom Construction
Crossover Mission

**Cypress Trust Company** 

**Dillards** 

**Donadio and Associates** 

Economic Opportunities Council of IRC Elliot Merrill Community Management

**Enterprise Holdings** 

**Federal Express Corporation** 

Fellsmere Farms Florida Floor Fashions

Florida Power and Light Company

George E. Warren Corporation Gould Cooksey Fennell

Gifford Youth Achievement Center (GYAC)

HealthSouth

Hibiscus Children's Center

**Indian River County** 

IRC Clerk of the Circuit Court IRC Healthy Start Coalition

IRC Property Appraiser IRC School District

IRC Sheriff's Office

IRC Supervisor of Elections Indian River State College

John's Island Real Estate Company

JC Penney Company

Kmetz, Elwell, Graham & Associates

The Law Offices of Jennifer D. Peshke, P.A.

Law Offices of John E. Moore, III

Literacy Services Marine Bank

Mental Health Association
Mental Health Collaborative

Morgan, Jacoby, Thurn, Boyle & Associates

Northern Trust Nylacarb Corporation Piper Aircraft, Inc. PNC Advisors

**Publix Super Markets** 

Raymond James & Associates

Redlands Christian Migrant Association (RCMA)

**Regency Windsor Companies** 

Rehmann

Riverside Theatre

Rossway Swan Tierney Barry Lacey & Oliver, P.L.

SafeSpace

Samaritan Center Schlitt Services, Inc. Seacoast Bank

Senior Resource Association

South State Bank Space Coast Credit Uuin

Substance Awareness Center of IRC

SunTrust Bank

Target TD Bank

The Arc of Indian River County, Inc.

The Hill Group
The Learning Alliance
Town of Indian River Shores

Treasure Coast Community Health (TCCH)

Tykes & Teens United Parcel Service United Way of IRC

Veterans Council of Indian River County Visiting Nurse Association (VNA)

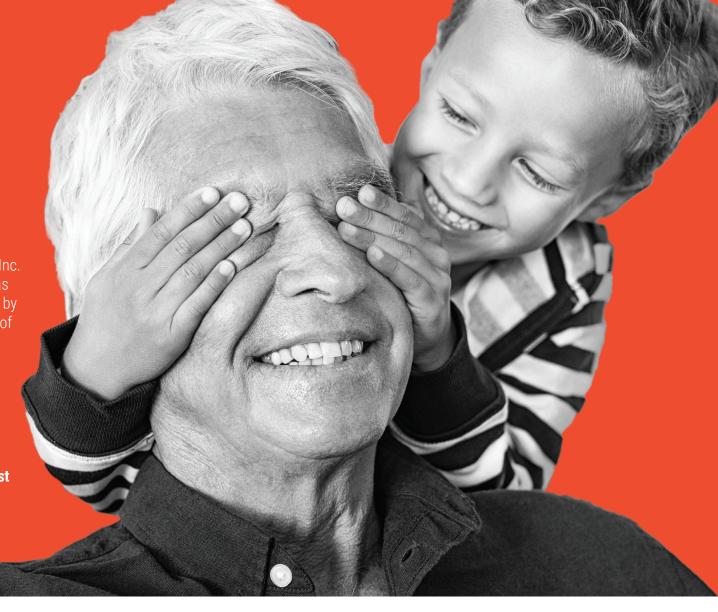
Walmart Wells Fargo Windsor (Torwest) Youth Guidance



United Way Foundation of Indian River County, Inc. is a separate nonprofit organization classified as a Type I supporting organization. It is governed by a local volunteer Board of Directors comprised of financial professionals and community leaders.

The Foundation is committed to building a permanent endowment by generating funds in support of the community-wide work of United Way of Indian River County.

Please find copies of our IRS 990 and our most recent audit at UnitedWayIRC.org/finances.



BOARD OF DIRECTORS

Clay Price Chairman

Jan S. Beck

**Chris Clifford** 

**David Sams** Vice Chairman

**Dennis Ferro** 

**Bill Grealis** 

**Dennis Marlo** Treasurer

**Anthony Guettler** 

**Dawn Michael** 

Mike McGee Secretary

**Chad Morrison** 

Suzanne Seldes

**Elizabeth Ullian** Executive Director

**Leslie Swan** 

**Judy Whittaker** 

### UNITED WAY FOUNDATION

For the last several years the United Way Foundation has worked on a critical project to secure the financial future of United Way of Indian River County-building an endowment. The commitment of our Legacy Donors allows UWIRC to make the most effective plans for the future, no matter what lies ahead.

At the end of the 2020-2021 fiscal year, the United Way Foundation had \$5.75 million in assets under management with another \$6 million in documented legacy gifts that will be realized in the future. Gifts to the Foundation are invested for growth with a percentage available for distribution each year to support and sustain the critically important work being done by UWIRC.

If United Way of Indian River County has been an important part of your charitable giving we would welcome an opportunity to meet with you and discuss legacy options that best suit you and your family's goals.

To learn more about endowing your annual support call Elizabeth Ullian, Executive Director, United Way Foundation, at (772) 569-6777.

### **ENDOWMENT FUNDS**



24.8%
Annual Campaign
Endowment Fund

75.2%
General
Endowment Fund

#### **ASSETS**

#### Annual Campaign Endowment

Endowed funds restricted in purpose to solely support United Way partner agency programs as part of United Way's annual community investment process.

#### General Endowment

Endowed funds not restricted by donor in purpose to be used at the board's discretion.

INCOME Contribution Investment Return, Net	\$108,100 \$1,149,530
<b>TOTAL</b> Public Support & Revenue	\$1,257,630
EXPENSES  Community Support Services Endowment Operations	\$102,353 \$108,017

Endowment Operations	\$108,017
Total Expenses	\$210,370
Changes in Net Assets	\$1,047,260
Net Assets, Beginning of Year	\$4,489,915
Net Assets, End of Year	\$5,537,175









### **TOCQUEVILLE LEGACY CIRCLE**

The following individuals have either made or made provisions for a thoughtful legacy gift to endow their annual gift to the United Way of Indian River County as members of the esteemed Alexis de Tocqueville Society. Each year, the Foundation will make a gift of \$10,000 or more to the annual campaign in their names in perpetuity.

Fred M. and Gay C. Blaicher Dick and Sally Brickman Chris and Keena Clifford Edward and Sherry Ann Dayton Ralph T. King Jay and Linda Knoll Betty and Jim McDonald Edward and Dawn Michael Lee and John Moore Marjorie Hopwood Richardson and Danforth Kidd Richardson Sandy and Randy Rolf Marlynn and Bill Scully

### **LEADERSHIP LEGACY CIRCLE**

The following individuals have either made or made provisions for a thoughtful legacy gift to endow their annual gift to the United Way of Indian River County as members of the distinguished Leadership Investment Society. Each year, the Foundation will make a gift of \$1,000-9,999 to the annual campaign in their names in perpetuity.

Norman and Ann Baker Bill and Nancy Curtis Chris and Don Loftus Jim and Melinda Marley Chad & Lisa Morrison Joseph Mullaney Dr. Julie Vargo and Dr. David O'Brien David and Betsy Sams Daniel and Karen Somes Mr. and Mrs. Norval B. Stephens, Jr. Peter and Terry Sullivan

### **LEGACY SOCIETY**

The following companies, private foundations, and individuals have made or made provisions for gifts to the Foundation to support the many facets of the critically important work of our local United Way here in Indian River County for generations to come.

43 donors who wish to remain anonymous Fran Adams Valerie and Douglas Anderson Eve Ballance in honor of Norma Lister Alan Bartol Robert W. Bauchman Lea Beadle Charitable Fund Sandra Block in honor of Barbara C. Block Clair Brunetti Mr. and Mrs. Anthony Buford, Jr. Michael and Miriam Burns Donald R. and Myra J. Burns Doris Land Butler, in loving memory of Grace R. Byrd Peter Roy Carney Richard Canty and Hope Woodhouse John "Jack" Chamberlain Susan L. Chenault Mr. and Mrs. J. Warner Clark P. Ross Cotherman, CPA D. Lorne and Jane R. Coyle Carol Crittenden Mr. and Mrs. William C. Cummings Marybeth and Chuck Cunningham Oscar H. and Helen L. Curry Curtis Ward & Associates PA Dr. and Mrs. William M. Cutler Alice and Rene Donars Mr. and Mrs. Hamilton R. Duncan

Mrs. Stewart A. Dunn

Mr. and Mrs. David W. Edwards Robert R. Elser and Mary Lou Commerford Mr. and Mrs. Jack L. Ernsberger Mr. and Mrs. Kenneth D. Felten Dennis and Ellen Ferro Henry Patrick Fitzgerald Mr. and Mrs. William O. Fleming Florida Power and Light Gifford and Ellen Foley Mr. and Mrs. John B. Ford III Faith G. Frazier Jim and Jennifer Gabbard Priscilla and Dick Gavoor Mrs. John R. Gould Gracewood Fruit Company Norva Z. Green Lynn Hall Marilyn Hammond Jay W. Hart Margaret Harvey Bill and Carolyn High Mr. and Mrs. Don R. Hinkley John and Mary Hobart John H. Holliday and Phyllis B. Holliday Richard and Lucy Hope J. M. Hopwood Charitable Trust Mr. and Mrs. William B. Howell William K. & Barbara W. Howell Henry H. Hoyt, Jr. Allen and Ann Hubbard Mr. and Mrs. William Y. Humphreys

Indian River National Bank

### **LEGACY SOCIETY CONTINUED**

Ilain Isaac Mr. and Mrs. Richard S. Jackson Kip and Mary Jacoby Downing Jenks Charitable Trust George and Sandy Kahle The Kahle Foundation Michael and Sandy Kint William N. Kirk Mr. and Mrs. F. Curtis Lane Bobby and Lynn Lindsey John J. and Francesca W. Logan Mr. and Mrs. William E. Lower Marcia P. Lunka John and Nancy Luther Alma Lee Loy Ursula Ma Michelle and Josh Malyn Mr. and Mrs. Thomas Manwaring The Estate of Stanley T. Manzer Joseph L. and Sarah S. Marcum Dennis and Karen Marlo Ed and Jo Massey Walter J. and Mae S. Matthews Charles O. McKenzie Mildred D. McMichael Trust David and Claudia McNulty Dr. and Mrs. Roger Meyer Mrs. Helen F. Miller in memory of Danforth Miller, Jr. Manley H. Mitton Trust David Mixter and Carol Baldwin John E. and Lee R. Moore Mr. and Mrs. Charles W. Moritz Nextera Energy Foundation, Inc. The M. J. O'Brien Family Foundation Anonymous Gift in Living Honor of Ralph and Jane King O'Malley and Siedler Families Beverly B. O'Neill

Raymond W. Paulsen Bill and Karen Penney Raymond T. Perring William and Mary Phelan Deborah Morrell Polackwich and Alan Polackwich Dan and Joan Preuss Estate of Clarence W. Redstone Mr. and Mrs. Robert D. Reisman Richardson Foundation Mr. and Mrs. C. Graydon Rogers Hugh Rosaaen Mrs. Katherine H. Rose Brad and Becky Rossway David and Betsy Sams Mark and Carolyn Sanchez The Schumann Foundation Mr. and Mrs. John Schumann, Jr. Marlynn and Bill Scully Mr. and Mrs. John C. Scully Thomas and Charo Segura Mr. and Mrs. David Shapiro Fred and Jean Sirianni Peggy and John Sirich Leroy Smith Louise L. Smith Mrs. Margaret A. Smith Mr. and Mrs. Benjamin F. Stahl, Jr. Estate of Florabel L. Stevens Norman W. and Ann R. Stewart Tommy and Simonetta Steyer Rosanne and Jeffrey L. Susi Leslie and Michael Swan Lois and Jim Thompson, in honor of J.A. "Coach" Thompson Mr. and Mrs. Mark Thurn Mr. and Mrs. Charles M. Travis Estate of Helen M. VanBlarcum

Mr. Richard W. Paull

### **LEGACY SOCIETY CONTINUED**

Mary Beth Vallar Deborah Vickers James and Faith Victory Christine and Mike Videtic Ethel M. Wasmuth Trust Karl E. Wenk, Jr. Lewis Stanley and Myrna Newell Whitaker Kent and Judith Whittaker Elizabeth Whittall Andy and Robin Williams Archie S. Wingfield, Jr. Charitable Trust Henry and Joan Woodhouse

### **MEMORIAL GIFTS**

Memorial gifts celebrating the life of the following individuals have been made by their family, friends and colleagues to honor their philanthropic spirit and forever support United Way's work in advancing the common good here in Indian River County.

Louis Allocca Elliot A. Baines Jesse Loy Baldwin Kathleen Branca Elmer T. Browne Margot Coleman Dorothy Coufos Archie T. Croteau Mr. Charles E. Davis, Jr. Olga Draper Ellen Ann Dunham J.B. Egan III Charles V. Fenn Thomas Fratar Bill Hamlin Hayden Harlow Doris Hardesty Mabel B. Harris Mr. Forrest Haselton Mr. and Mrs. William B. Howell

Benjamin Jaques Charles R. Johnson Ruth Karpf Ray Kempkin Ralph King Thomas A. Lewis Jon W. Ludwig J. Albert Marshall, Jr. Walter J. Matthews John McConnell, Sr. James Orr McCue, Jr. John C. Metzger, Jr. Danforth Miller, Jr. Jim Milliken Fils-Hime Naus Martin G. Noon Kay and Walter O'Malley Christy Pappadouplos C. Gorham Phillips Alphonsus Polackwich

Mitchell Rendell

Elizabeth M. Rich
Charlotte Anne Rolfe
Willliam Romanowski
Marguerite Schlitt
Marguerite Lydia
Shattuck
Jean Sirianni
Trevor Smith
Jane Osborne
Stoddard
Virginia Wollenzin
George Wonderly
Joseph Zemke
Ruth M. Zimmer

OUR MISSION TO IMPROVE LIVES BY MOBILIZING THE CARING POWER OF OUR COMMUNITY.

Connect and Share @UnitedWayIRC 1836 14th Avenue • Vero Beach, FL 32960 (772) 567-8900 • Info@UnitedWayIRC.org