



2018-2019 COMMUNITY IMPACT REPORT



We are change makers

Our Mission: To improve lives by mobilizing the caring power of community.

It is my privilege to serve as the 2018-19 Chair of your United Way Board of Directors. I am truly honored to have the opportunity to work with such a great organization and wonderful group of people, all of whom are working to make our home an even better place to live. We are pleased to present to you this year's Community Impact Report.

I am thankful for every donor and volunteer who has helped us get to where we are today. We entered our 58th year of serving Indian River with renewed excitement, a leadership team dedicated to helping others, fresh ideas, and a focus on bringing more supporters into the United Way family. We are working to earn the trust and support of as many individuals and businesses that we possibly can to meet a growing number of needs.

Last year we reported that we had the most successful Day of Caring to date. 2018 was no exception. Our volunteers were surprised with a performance from the Vero Beach High School Varsity Cheerleaders and Marching Band. It was a wildly successful Saturday morning pep rally that left all of our volunteers energized for the day ahead. The event was a smash!

The Volunteer Income Tax Assistance program (VITA) set another record during tax season. A total of 1,234 tax returns were filed free of charge to our community members which ensured that each filer received the maximum amount of tax credits and refunds they deserve. In total, \$1.5 million was given back to our community through VITA.

Another highlight was this year's sellout Jackie Robinson Celebration Game. We had great weather as the St. Lucie Mets took on the Fort Myers Miracle. This is such a true community-wide event that provides wonderful sentimental memories of baseball at Historic Dodgertown, all in the name of United Way.

We saw great success in our community engagement work. Most notably in the establishment of the Senior Collaborative which convenes community partners around the issues of our aging population. Your United Way has seen considerable success in these endeavors starting with the Mental Health Collaborative (2004) and the Kindergarten Readiness Collaborative (2015). Both of those collaborative's have grown into self-sustaining nonprofits, and the Senior Collaborative will certainly achieve the same success in years to come.

Our continued journey to Community Impact flourished this year with a record number of new programs and agencies requesting a partnership with United Way. 17 organizations expressed interest in applying for United Way funding, 8 were vetted and as a result, we welcomed 6 new agencies and 6 new programs.

We could not accomplish our mission without the staff of UWIRC who have dedicated their careers to helping and improving lives here in Indian River County, our determined Campaign Co-Chairs, Board of Directors, corporate partners, funded and community partners, our tremendous volunteers, and most especially our donors. Our donors recognize that their financial support is more than just a donation. It is an investment in their community's future producing significant returns, as United Way and its community partners work to maximize the impact of the programs, services, and initiatives that we support.

On behalf of all those we serve, thank you for your support of our work!



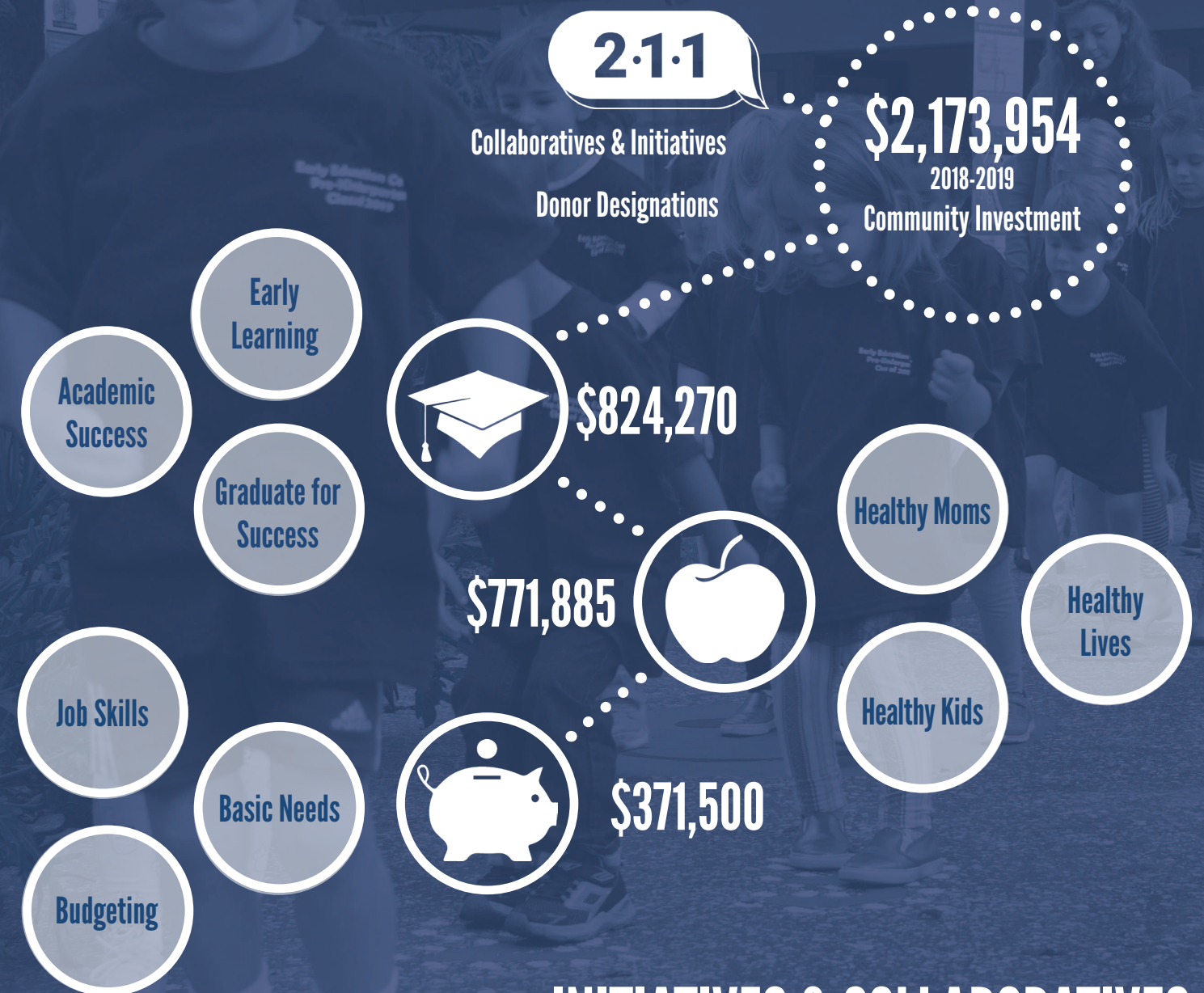
Jeff Smith
Jeff Smith
Board Chair



Michael Kint
Michael Kint
Chief Executive Officer

IMPACT AT A GLANCE

The Community Impact Fund provides grants to 43 programs that align with our Community Goals in Education, Health, and Financial Stability. Through this fund, United Way confronts our community's biggest challenges to drive measurable results and lasting change.



INITIATIVES & COLLABORATIVES

Executive Roundtable of IRC
FamilyWise Prescription Discount Cards
Kindergarten Readiness Collaborative
Mental Health Collaborative of IRC
Moonshot Community Action Network

SAFER Indian River County
Senior Collaborative of Indian River County
University of Florida Foundation Inc.
Volunteer Income Tax Assistance (VITA)/ MyFreeTaxes.com

Health

Goal:
Improve Indian River County residents' physical and mental health and to improve the quality of life for mothers, infants, and children.

Through United Way initiatives and partnerships, Indian River County saw:



6,015

individuals access preventative care services



2,613

individuals receive a mental health screening or intervention service



883

seniors access nutritious meals

PARTNERS IN HEALTH

Deaf & Hard of Hearing Services of the Treasure Coast
Drug Abuse Treatment Association
Indian River County Healthy Start Coalition
Mental Health Association in Indian River County
Mental Health Collaborative of Indian River County
SafeSpace
Senior Resource Association
Substance Awareness Center
Treasure Coast Community Health
Tykes & Teens, Inc.
VNA of the Treasure Coast

Education

Goal:
Increase the number of children who enter Kindergarten ready to succeed, increase the number of third graders who are performing on grade level, and increase the number of high school students who graduate on time.

Through United Way initiatives and partnerships, Indian River County saw:



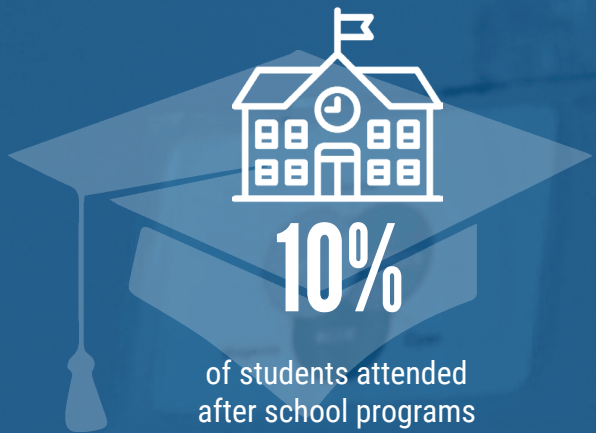
1,533

children receive high quality early learning opportunities that provide the foundation for success in school and life



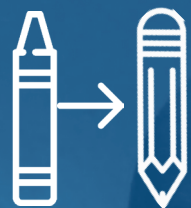
5,984

students gain valuable life and career skills to help them succeed now and in the future



10%

of students attended after school programs



86%

of young children enrolled in partner programs improved developmental and literacy skills to be kindergarten ready

PARTNERS IN EDUCATION

Big Brothers Big Sisters
Boys and Girls Club of Indian River County
Childcare Resources of Indian River County
Children's Home Society of Treasure Coast
Crossover Mission
Dasie Bridgewater Hope Center
Economic Opportunities Council
Education Foundation of Indian River County
Gifford Youth Achievement Center
Hibiscus Children's Center
Indian River County Healthy Start Coalition
Redlands Christian Migrant Association
The Learning Alliance
Youth Guidance Mentoring Academy

Financial Stability

Goal:
A third of lower income families in Indian River County become more financially stable.

Through United Way initiatives and partnerships, Indian River County saw:



884

clients diverted from homelessness



153

individuals gain skills in financial management and develop budgeting strategies



\$1,314,572

refunded to 1,234 VITA/MFT clients



85%

of clients increase their wage and improve employability

PARTNERS IN FINANCIAL STABILITY

American Red Cross
Camp Haven
Catholic Charities
Children's Home Society of Treasure Coast
Hope for Families Center
Literacy Services of Indian River County
The ARC of Indian River County
Treasure Coast Homeless Services Council
Veterans Council of Indian River County

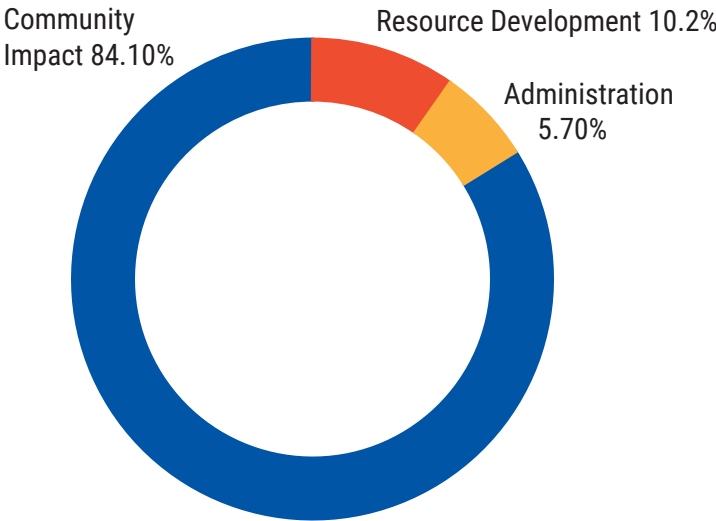
Every Dollar Counts

Your Investment Matters

Donors continue to see the value of investing in United Way of Indian River County’s Community Impact approach to local problems, leading the way from quick fixes to real, lasting change. Individuals, businesses, corporations, and foundations supported UWIRC’s effort to bring in \$2,998,936 in fiscal year 2018-19.

Please find copies of our IRS 990 and our most recent audit at UnitedWayIRC.org/financial-information.

Income	
Public Support & Revenue	\$2,998,936
Net Campaign Revenue	\$2,632,530
In Kind Contributions	\$153,868
Investments, Net	\$71,285
Other	\$141,253
Expenses	
Community Support Services	\$2,624,587
Campaign Fund Development	\$417,938
Management and General	\$173,838
Total Expenses	\$3,216,363
Changes In Net Assets	(217,427)
Net Assets, Beginning of Year	\$2,250,070
Net Assets, End of Year	\$2,032,643



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AYS Employee Leasing
Bank of America
Best Buy Store # 816
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Boys & Girls Clubs of IRC
Brown & Brown Central Coast
Camp Haven, Inc.
CenterState Bank
Childcare Resources of Indian River
Children’s Home Society
City of Fellsmere
City of Sebastian
City of Vero Beach
Cleveland Clinic Indian River
Colton, Williams & Reamy, CPA’s
Comcast Cable
Croom Construction Company
Crossover Mission, Inc.
CVS Health
Cypress Trust Company
Dasie Hope Center
Dillard’s Department Stores, Inc.
Disney’s Vero Beach Resort
Donadio and Associates
Drug Abuse Treatment Association
Economic Opportunities Council of IRC
Education Foundation of Indian
River County, Inc.
Elliott Merrill Community Mgt.
Enterprise Holdings Foundation
Environmental Learning Center
Federal Express Corporation
Fellsmere Farms
Florida Floor Fashions
Florida Power and Light Company
George E. Warren Corporation
Gifford Youth Achievement Center
Gould Cooksey Fennell
Grall Law Group
HealthSouth
Hibiscus Children’s Center
Indian River County
Indian River State College

IRC Clerk of Circuit Court
IRC Healthy Start Coalition
IRC Property Appraiser’s Office
IRC School District
IRC Sheriff’s Office
IRC Supervisor of Elections Office
JCPenney Company
John’s Island Real Estate Company
Kmetz, Elwell, Graham &
Associates, CPA’s
Law Offices of Jennifer Peshke
Law Offices of John E. Moore, III
Literacy Services of IRC
Lowe’s Companies, Inc.
Macy’s
Marine Bank
Mental Health Association
Mental Health Collaborative of IRC
Morgan, Jacoby, Thurn, Boyle &
Associates
National Bank of Commerce
Northern Trust
Nylacarb Corporation
Omni Financial
Orchid Insurance
Parker Hannifin Corporation
Piper Aircraft, Inc.
PNC Advisors
Primary Care of the Treasure Coast
Proctor Construction Co.
Publix Super Markets
Raymond James & Associates
Redlands Christian Migrant Assoc.
Regency Windsor Companies
Rehmann
Riverside Theatre
Rossway Swan Tierney Barry Lacey
& Oliver, P.L.
SafeSpace
Samaritan Center
Schlitt Services, Inc.
Seacoast Bank
Senior Resource Association
Space Coast Credit Union

Substance Awareness Center of IRC
SunTrust Bank
Syngenta Crop Protection, Inc.
Target
TD Bank
The Arc of Indian River County
The Hill Group
TJ Maxx / Marshalls / Homegoods
Town of Indian River Shores
Treasure Coast Community Health
United Parcel Service
United Way of IRC
Vero Insurance
Veterans Council of Indian River
County
Visiting Nurse Association of the
Treasure Coast
Walmart
Wells Fargo
Windsor (Torwest)
Youth Guidance

ELITE CAMPAIGN SPONSORS

Area businesses that give \$500 in addition to their campaign contribution to help offset campaign costs.

- Alex MacWilliam Real Estate
- Armfield-Wagner Appraisal & Research, Inc.
- AYS Employee Leasing
- Brewer International
- Brite Future Electric
- CenterState Bank
- Dale Sorensen Real Estate
- Disney’s Vero Beach Resort
- Florida Power and Light Company
- Gould Cooksey Fennell
- Graves Brothers Company
- Kmetz, Elwell, Graham & Associates
- Marine Bank
- Morgan, Jacoby, Thurn, Boyle & Associates
- National Bank of Commerce
- Northern Trust
- Omni Financial
- Rehmann
- Rossway Swan Tierney Barry Lacey & Oliver, P.L.
- Schlitt Services, Inc.
- USI Insurance Services
- Wilmington Trust, N.A.

TORCHBEARERS

Workplace campaigns that make an early commitment and pledge to raise at least \$12,000 in employee and corporate contributions.

- Bernard A. Egan Foundation, Inc.
- Cleveland Clinic Indian River
- Disney’s Vero Beach Resort
- Florida Power and Light Company
- George E. Warren Corporation
- Indian River County
- IRC School District
- IRC Sheriff’s Office
- Marine Bank
- Northern Trust
- Piper Aircraft, Inc.
- Publix Super Markets
- Wells Fargo

EVENT SPONSORS

- AIG
- Bayer Crop Science
- Bernard A. Egan Foundation, Inc.
- Chick-fil-A
- Countryside Citrus
- Deck’s Edge Natural Wood Furnishings
- Diamond R. Fertilizer Co., Inc.
- Florida Power & Light
- Gould Cooksey Fennell
- Grall Law Group
- Health First Health Plans
- Kona Ice
- Law Offices of John E. Moore, III
- McDonald’s
- Melissa M. Medlock, CPA
- Northern Trust
- Publix Super Markets
- Quail Valley Charities
- Rotary Club of Vero Beach
- Sea & Ski Skin Protection
- Simply Soothing
- United Juice Company
- Vero Insurance
- Wells Fargo

GOLF SPONSORS

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- Bernard Egan Foundation
- Chick-fil-A
- Countryside Citrus
- Diamond R. Fertilizer
- Florida Floor Fashions
- Florida Irrigation Maintenance
- George E. Warren Corporation
- Gould Cooksey Fennell
- JBT Food Tech
- Natalie's Orchid Island Juice Company
- Nutrien Ag Solutions
- Southern Eagle Distributing
- Syngenta Crop Protection, Inc.
- The Law Offices Of John E. Moore, III
- Wawa Inc.
- Wedgworth



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With an annual gift of \$10,000 or more, Alexis de Tocqueville Society members are creating a profound and lasting impact throughout Indian River County

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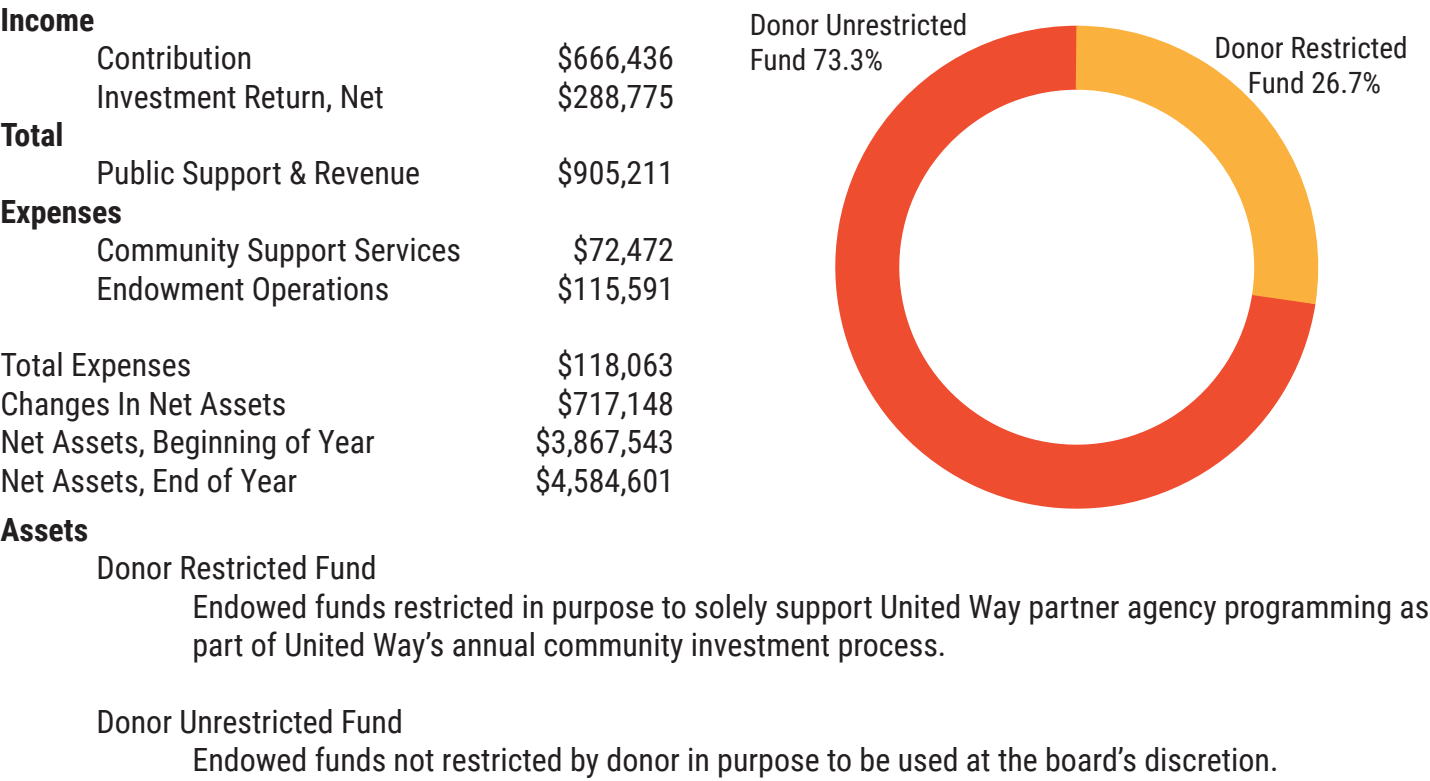
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United Way Foundation

Your Investment Matters

United Way Foundation of Indian River County, Inc. is a separate nonprofit organization classified as a Type I supporting organization. It is governed by a local volunteer Board of Directors comprised of financial professionals and community leaders. The Foundation is committed to building a permanent endowment by generating funds in support of the community-wide work of United Way of Indian River County.

Please find copies of our IRS 990 and our most recent audit at UnitedWayIRC.org/financial-information.



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Leaving a Legacy

The United Way Foundation of Indian River County was established to help secure the financial future of the United Way by building an endowment to support the good work of UWIRC for generations to come. The endowment is being built through a combination of current contributions and deferred planned gifts including commitments for a charitable gift to the United Way Foundation in one's will, living trust, or estate plan.

At the end of the 2018-2019 fiscal year, the United Way Foundation of Indian River County had \$4.3 million in assets under management with another \$5.6 million in documented legacy gifts that will be realized in the future. Gifts to the Foundation are invested for growth with a percentage available for distribution each year to support and sustain the critically important work being done by UWIRC. By providing a dependable revenue stream year after year, these gifts ensure that UWIRC is positioned to respond to pressing community needs now and in the future.

We gratefully acknowledge our Tocqueville Legacy Circle, Leadership Legacy Circle, and Legacy Society members that have made commitments to being partners in our critical work in perpetuity.

To learn more about endowing your annual support call Elizabeth Ullian, Executive Director, United Way Foundation, at (772) 569-6777.

Legacy Society list

Tocqueville Legacy Circle

The following individuals have either made or made provisions for a thoughtful legacy gift to endow their annual gift to the United Way of Indian River County as members of the esteemed Alexis de Tocqueville Society. Each year, the Foundation will make a gift of \$10,000 or more to the annual campaign in their names in perpetuity.

Fred M. and Gay C. Blaicher	Betty and Jim McDonald	Sandy and Randy Rolf
Dick and Sally Brickman	Edward and Dawn Michael	Marlynn and Bill Scully
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The following individuals have either made or made provisions for a thoughtful legacy gift to endow their annual gift to the United Way of Indian River County as members of the distinguished Leadership Investment Society. Each year, the Foundation will make a gift of \$1,000-9,999 to the annual campaign in their names in perpetuity.

Norman and Ann Baker	Chad & Lisa Morrison	Daniel and Karen Somes
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Legacy Society

The following companies, private foundations, and individuals have made or made provisions for gifts to the Foundation to support the many facets of the critically important work of our local United Way here in Indian River County for generations to come.

43 donors who wish to remain anonymous
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