2017-2018

REPORT TO THE COMMUNITY



This is more than a Report to the Community IT'S A STORY ABOUT HOPE



A message to OUR COMMUNITY

e are pleased and excited to share this year's Report to the Community with you. Every year it seems we have more exciting things to share about our work and its impact than in the prior year. It is a testament to the growth and innovation happening right here in our community. From the most successful Day of Caring to date, to our most robust year in our free tax filing program, we are thrilled to share with you the highlights of our 2017-2018 fiscal year.

This year was a year of growth for both our community programs and major annual events. Our Volunteer Income Tax Assistance (VITA) program saw a total of 877 tax returns filed free of charge to our community members. These programs ensured that each filer received the maximum amount of tax credits that they deserve. In total, \$946,739 was given back to the community through VITA- \$52,686 more than last year.

The 5th annual Jackie Robinson Celebration Game was enjoyed by over 3,000 fans at Historic Dodgertown's Holman Stadium on April 15. The St. Lucie Mets and the Dunedin Blue Jays played a regular season minor league baseball game at what has become a phenomenal community-wide event that is inspirational, family friendly, affordable, and lots of fun.

Additionally, our community-wide day of volunteerism, Day of Caring, saw a dramatic increase in volunteers. Thanks to our partnership with the School District of Indian River County, a total of 1,000 community members made up 41 teams to complete 61 projects throughout Indian River County. From painting and building, to installing a new Born Learning Trail sponsored graciously by the Walter S. Johnson Foundation and Seacoast Bank, to assembling homeless care kits- these volunteers did it all.

Undertaking our mission to "improve lives by mobilizing the caring power of communities" would not be possible without the support of our dedicated Board of Directors, Campaign Co-Chairs, corporate partners, funded and community partners, our many volunteers and perhaps most of all, our donors. Our donors recognize that their financial support of United Way is more than a donation. It is an investment in their community's future which produces significant returns, as United Way and its community partners work to maximize the impact of the programs, services, and initiatives that we support.

Please, take a moment to read this report and celebrate what we've accomplished together this year. Thank you to each and every person that was part of this big year- It could not have happened without you!



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YOUR UNITED WAY AT A GLANCE

For thousands of people in Indian River County a good education, reliable income, nutritious food and a stable home is not a given. United Way brings together volunteers, donors and funded partners to work collaboratively to make an impact in the community by addressing the root causes behind these issues. We work closely with many nonprofits to identify needs in the community and create programs to fill the gaps where necessary.

38,703
clients served by United Way funded programs

30 funded partners

39 funded programs

* please note that this value may inloude clients who utilize multiple funded programs.

106
workplace partners



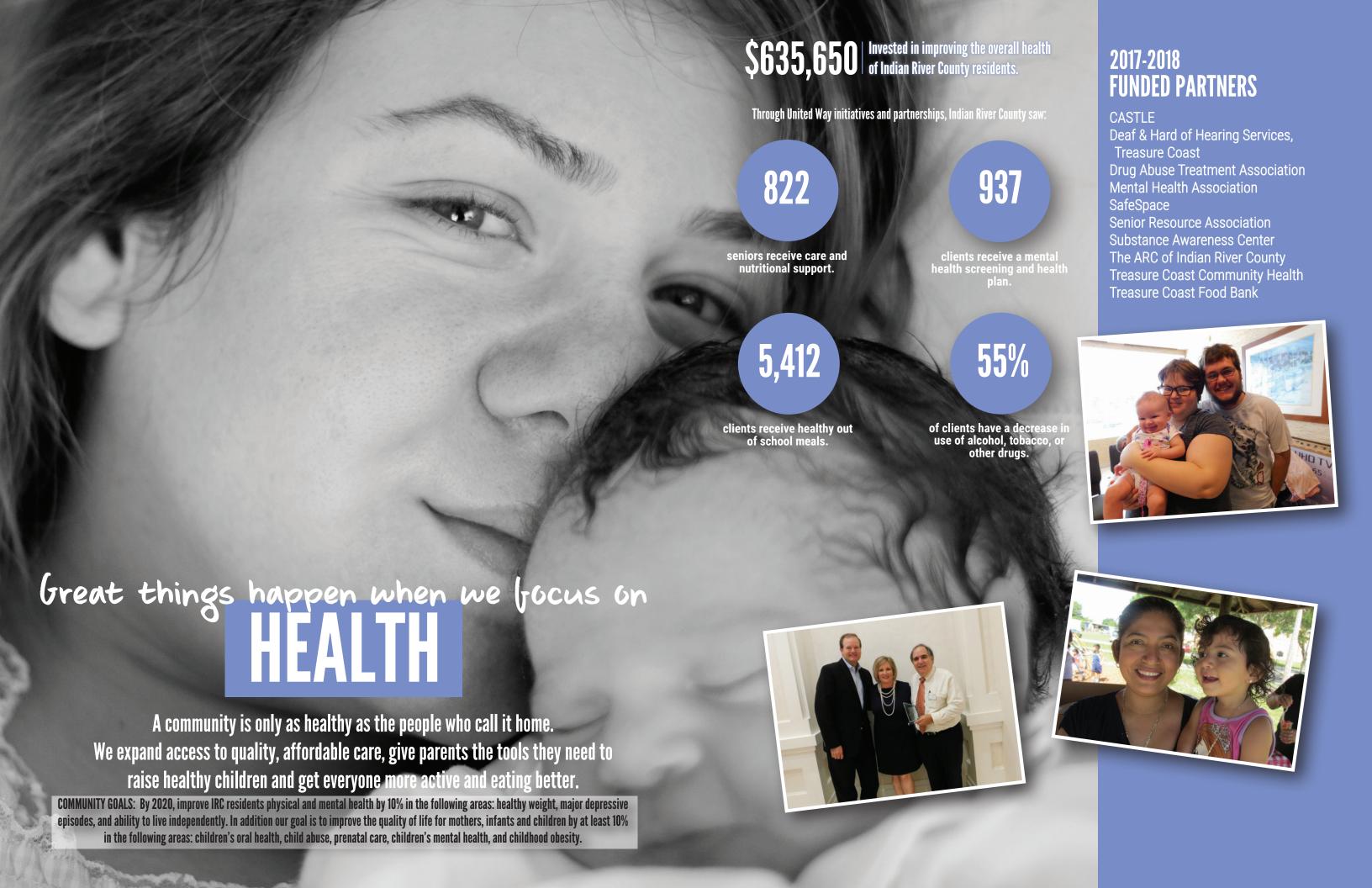
108
volunteers served on citizen review panels

5,705

Indian River County residents helped this year by United Way's 2-1-1 information, referral and crisis helpline **72**

Alexis de Tocqueville Society Donors

Skill To effectively address our community's most persistent problems, Development we must have an organized proven strategy. The Community Impact Fund provides grants to 39 programs that align with our Community Goals in Education, Health and Financial Basic Needs Stability. Through this fund, United Way confronts our community's biggest challenges to drive measurable results and lasting change. Expense Our partner programs are using proven tools to achieve measurable Management outcomes. **FINANCIAL** Academic Success **Early STABILITY** Learning **EDUCATION** \$320,000 **Graduate for** \$866,520 Success **Healthy** Lives **COLLABORATIONS** 2017-2018 & COMMUNITY **COMMUNITY INVESTMENT INITIATIVES** HEALTH \$2,090,771 \$108,042 \$635,650 **INDIAN RIVER COUNTY Community Collaborations: UWIRC** supports initiatives and projects outside of traditional funded partners who are innovating solutions in all impact areas. **Healthy Moms Healthy Kids 2-1-1**: We provide the leading **DESIGNATIONS** free and confidential service that helps people in crisis 2-1-1 \$105,559 find local resources and **Designations:** information, 24/7. Donor directed \$55,000 contributions made to other United Way's, and non profit agencies.



improving lives through the power of EDUCATION Children deserve a strong start in life. We make that possible by empowering

Invested in improving the overall access and quality of education throughout **Indian River County.**

Through United Way initiatives and partnerships, Indian River County saw:

1,320

young children have access to high quality early learning experiences.

352

students in mentoring programs.

RBUIL'

MASTER

youth develop habits and skills that will help them succeed now and in the

73%

of students served by United Way programs performing on grade level.

2017-2018 PROGRAM PARTNERSHIPS

Childcare Resources of Indian River Big Brothers Big Sisters of IRC CASTLE

Crossover Mission Dasie Bridgewater Hope Center **Economic Opportunities Council** Gifford Youth Achievement Center Hibiscus Children's Center **Redlands Christian Migrant Association**





parents to support their kids, improving the quality of their learning environments and offering solutions to challenges outside the classroom

COMMUNITY GOALS: increase to 85% the children who enter Kindergarten ready to succeed, by 2019, to increase to 90% the 3rd graders performing on grade level and increasing their positive behaviors, and to increase to 90% the number of students that graduate on time from high school.





ELITE CAMPAIGN SPONSORS

Area businesses that give \$500 in addition to their campaign contribution to help offset campaign costs.

Alex MacWilliam Real Estate
Armfield-Wagner Appraisal & Research, Inc.
Brite Future Electric
CenterState Bank
Disney's Vero Beach Resort
Florida Power and Light Company
Gould Cooksey Fennell
Graves Brothers Company
Kmetz, Elwell, Graham & Associates, CPA's
Marine Bank
Morgan, Jacoby, Thurn, Boyle & Associates

Rehmann
Rossway Swan Tierney Barry Lacey & Oliver, P.L.
Schlitt Services, Inc.
USI Insurance Services
Wilmington Trust, N.A.

TORCHBEARERS

Workplace campaigns that make an early commitment and pledge to raise at least \$12,000 in employee and corporate contributions.

Bank of America
Bernard A. Egan Foundation, Inc.
Brown & Brown Central Coast
Cleveland Clinic Indian River
Disney's Vero Beach Resort
Florida Power and Light Company
George E. Warren Corporation
Indian River County
Indian River Press Journal & TC Palm
IRC School District
IRC Sheriff's Office
Marine Bank
Northern Trust
Piper Aircraft, Inc.
Publix Super Markets
Rehmann
Wells Fargo



2047-2048 EVENT SPONSORS

ΔIG

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Walter S. Johnson Foundation

Waste Management









COMMUNITY LEADERS BREAKFAST

Mary Sellers, U.S. President of United Way Worldwide and Vero Beach native, was the guest speaker at the 2017 Community Leaders Breakfast where she focused on the unique strength that United Way possesses from its local and global interconnected network. "Everywhere it operates, United Way fights for the health, education, and financial stability of every person in every community. It succeeds by bringing people and organizations together to tackle the most difficult issues in those communities," said Sellers. Mary reflected on the similarities of social issues found here and across the country. She is leading the organization's enterprise-wide strategy across the U.S. by working with United Way leaders in local communities like ours to execute a vision of "one network" that, combined with a consistent set of impact goals, creates the continued success of the network.

CLB Awards

United Way Board Chair, Susan Adams, along with Board Chair-Elect, Jeff Smith, presented annual Richardson Spirit of Indian River County Awards honoring companies, agencies, and volunteers who give their time, talent, and resources to make the community a better place.

The Richardson Spirit of Indian River County (more than 100 employees): **Disney's Vero Beach Resort**

The Richardson Spirit of Indian River County (26-100 employees): **Bank of America**

The Richardson Spirit of Indian River County (25 or less employees): **CenterState Bank**

Agency Excellence Award: Mental Health Association

Ralph T. King Award: **Tom Manwaring**

Special Volunteer Recognition: E. Fred Augenstein



2017-2018 WORKPLACE PARTNERS

Every year, thousands of employees get involved in workplace giving campaigns to support local United Way solutions that improve education, financial stability, and health. Workplace Partners coordinate United Way campaigns at their respective businesses by giving their employees easy opportunities to be charitable. The workplace campaign is about more than raising money for a worthy cause. It also strengthens connections between employees and their community. These campaigns are known to build morale and encourage a sense of teamwork throughout the workplace, which is just one factor in creating a happy and healthy community. If you have demonstrated a commitment to your employees and the community in the past year, thank you!

T&TA AYS Employee Leasing Bank of America Best Buy Store #816 Big Brothers Big Sisters Boys & Girls Clubs of IRC Brown & Brown Central Coast CenterState Bank Childcare Resources of Indian River Children's Home Society City of Fellsmere City of Sebastian City of Vero Beach Cleveland Clinic Indian River Colton, Williams & Reamy, CPA's Comcast Cable **Croom Construction Company** Crossover Mission, Inc. CVS Health Cypress Trust Company Dasie Hope Center Dillard's Department Stores, Inc. Disney's Vero Beach Resort Donadio and Associates Drug Abuse Treatment Association Economic Opportunities Council of IRC Education Foundation of Indian River County, Inc. Elliott Merrill Community Mgt. Environmental Learning Center Federal Express Corporation Fellsmere Farms Florida Floor Fashions Florida Power and Light Company George E. Warren Corporation Gifford Youth Achievement Center Gould Cooksey Fennell

Grall Law Group Grand Harbor Management HealthSouth Hibiscus Children's Center Imagine School South Vero **Indian River County** Indian River Press Journal & TC Palm Indian River State College IRC Clerk of Circuit Court IRC Healthy Start Coalition IRC Property Appraiser's Office IRC Sheriff's Office IRC Supervisor of Elections Office JCPenney Company John's Island Real Estate Company Kmetz, Elwell, Graham & Associates, CPA's Law Offices of Jennifer Peshke Law Offices of John E. Moore, III Literacy Services of IRC Lowe's Companies, Inc. Macy's Marine Bank Mental Health Association Mid Florida Credit Union Morgan, Jacoby, Thurn, Boyle & Associates National Bank of Commerce Northern Trust Nylacarb Corporation Omni Financial Orchid Insurance Parker Hannifin Corporation Piper Aircraft, Inc. PNC Advisors Primary Care of the Treasure Coast Proctor Construction Co.

Publix Super Markets

Rehmann Riverside Theatre Rossway Swan Tierney Barry Lacey & Oliver, P.L. SafeSpace Samaritan Center Schlitt Services, Inc. Seacoast Bank Senior Resource Association Space Coast Credit Union Substance Awareness Center of IRC SunTrust Bank Syngenta Crop Protection, Inc. TD Bank The Arc of Indian River County The Hill Group TJ Maxx / Marshalls / Homegoods Town of Indian River Shores Treasure Coast Community Health United Parcel Service United Way of IRC Vero Beach Museum of Art, Inc. Vero Insurance Visiting Nurse Association of the Treasure Coast Wells Fargo

Wilmington Trust, N.A.

Youth Guidance Mentoring Academy

Windsor (Torwest)

Raymond James & Assocs.

Regency Windsor Companies

Redlands Christian Migrant Assoc.

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United Way recognizes the extraordinary generosity of the following philanthropic leaders.

ALEXIS DE TOCQUEVILLE SOCIETY

Fritz and Gay Blaicher, Chairs

With an annual gift of \$10,000 or more, Alexis de Tocqueville Society members are creating a profound and lasting impact throughout Indian River County.

Ordre d'Egalité (\$50,000 - \$74,999)

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Every effort has been made to ensure the donor list accuracy and completeness. If there are any errors or omissions in this 2017-18 donor list, please accept our sincere apologies and notify us by calling 772-567-8900. Thank you.

In early September 2017, Hurricane Irma powered through the Caribbean and made landfall in Florida, leaving a trail of destruction and causing approximately \$65 billion in damage. The storm caused widespread flooding and wind damage across our county and significant damage from the Florida Keys through Georgia. Virtually every home in the Keys was affected by Irma, with nearly a quarter of the residences completely destroyed. Just two weeks later, Hurricane Maria made landfall in Puerto Rico as a category 4 storm and became the worst natural disaster in the island's history.

As part of our mission to build stronger communities, and to fight for the health and safety of every person in every community, we sprang into action and created solutions for those whose lives that were affected by these unforeseen natural disasters. With many of our residents living on the verge of poverty, we knew that loss of work and unexpected storm expenses could push them over the edge. We distributed \$45,000 in Publix gifts cards to help our residents begin the long journey of recovery. With a major influx of requests for assistance, we knew we needed a single clearinghouse for individual requests, so we collaborated with Treasure Coast Homeless Services Council to manage \$95,000 of direct service and case management for local storm victims. Our efforts helped to meet the immediate and emerging needs of 1,134 Indian River County households impacted by the storm. The damage was devastating for the Keys and the road to

recovery was long. With unanimous approval from our Board of Directors, we directed \$69,188 to help in their efforts to restore homes, buildings and programs essential to the Keys community. Part of our donation went towards a matching grant to offset the costs of construction for the first "Keys Cottage" on Big Pine Key, which are affordable housing options for families whose homes were destroyed by the storm for families whose homes were destroyed by the storm.

During times of crisis, United Ways take on a variety of roles ranging from critical short-term assistance to long-term



Rendering of one of the four cottages that were built on Big Pine Key;

UNITED WAY FOUNDATION

The United Way Foundation of Indian River County has been working to secure the financial future of the United Way; to build an endowment that will have an impact for generations to come in supporting the good work United Way of Indian River County does in this community.

The endowment is being built through a combination of current contributions and deferred planned gifts including commitments for a charitable gift to the United Way Foundation in one's will, living trust, or estate plan. It affords donors the opportunity to perpetuate their financial support and provide for the future health and human service needs of Indian River County.

Gifts to the Foundation are invested for growth with a percentage available for distribution each year to support and sustain the critically important work being done in health, education, and financial stability. By providing a dependable revenue stream year after year, these gifts ensure that United Way of Indian River County is positioned to respond to pressing community needs, now and in the future.

We gratefully acknowledge our Legacy Society members that have made commitments to being a partners in our critical work in perpetuity. At the end of the 2017-18 fiscal year, the United Way Foundation of Indian River County had over \$4 million in assets under management with another \$4 million in documented legacy gifts that will be realized in the future.

To learn more about endowing your annual support, call (772) 569-6777.

2017-2018

UNITED WAY FOUNDATION BOARD & STAFF

Fritz Blaicher, Chair **Dennis Ferro**, Vice Chair

David Sams. Treasurer CEO, G2 Investment Group

Mike McGee, Secretary

Jan S. Beck.

A1 Roof Trusses, Ltd.

Ned Dayton

Anthony Guettler

Attorney, Gould Cooksey Fennell

Dennis Marlo Jim Marley

John McCord Michael Kint

CEO, United Way of Indian River County

Lee Moore

Clay Price, CPA, CFF

Clay Price & Associates, P.A.

Randy Rolf

Jonathan Schwiering, CIC

President, Vero Insurance

Marlynn Scully **Hope Woodhouse**

Retired Chief Operating Officer,

Elizabeth Ullian

Executive Director 2017-18

Michelle Malyn

Executive Director 2017

LEGACY DONORS

Tocqueville Legacy Circle

The following individuals have either made or made provisions for a thoughtful legacy gift to endow their annual gift to the United Way of Indian River County as members of the esteemed Alexis de Tocqueville Society. Each year, the Foundation will make a gift of \$10,000 or more to the annual campaign in their names in perpetuity.

Fred M. and Gay C. Blaicher
Dick and Sally Brickman
Edward and Sherry Ann Dayton
Ralph T. King
Betty and Jim McDonald
Edward and Dawn Michael
Marjorie Hopwood Richardson and
Danforth Kidd Richardson
Sandy and Randy Rolf
Marlynn and Bill Scully

Leadership Legacy Circle

The following individuals have either made or made provisions for a thoughtful legacy gift to endow their annual gift to the United Way of Indian River County as members of the distinguished Leadership Investment Society. Each year, the Foundation will make a gift of \$1,000-\$9,999 to the annual campaign in their names in perpetuity.

Norman and Ann Baker
Bill and Nancy Curtis
Chris and Don Loftus
Jim and Melinda Marley
Dr. Julie Vargo and Dr. David O'Brien
David and Betsy Sams
Daniel and Karen Somes
Mr. and Mrs. Norval B. Stephens, Jr.
Peter and Terry Sullivan

Legacy Society

The following companies, private foundations, and individuals have made or made provisions for gifts to the Foundation to support the many facets of the critically important work of our local United Way here in Indian River County for generations to come.

43 donors who wish to remain anonymous Fran Adams Valerie and Douglas Anderson Eve Ballance in honor of Norma Lister Alan Bartol Robert W. Bauchman Sandra Block in honor of Barbara C. Block Clair Brunetti Mr. and Mrs. Anthony Buford, Jr. Michael and Miriam Burns Donald R. and Myra J. Burns Doris Land Butler, in loving memory of Grace R. Byrd Peter Roy Carney Richard Canty and Hope Woodhouse John "Jack" Chamberlain Susan L. Chenault Mr. and Mrs. J. Warner Clark P. Ross Cotherman, CPA D. Lorne and Jane R. Coyle

Carol Crittenden Mr. and Mrs. William C. Cummings Marybeth and Chuck Cunningham Oscar H. and Helen L. Curry Curtis Ward & Associates PA Dr. and Mrs. William M. Cutler Alice and Rene Donars Mr. and Mrs. Hamilton R. Duncan Mrs. Stewart A. Dunn Mr. and Mrs. David W. Edwards Robert R. Elser and Mary Lou Commerford Mr. and Mrs. Jack L. Ernsberger Mr. and Mrs. Kenneth D. Felten Henry Patrick Fitzgerald Mr. and Mrs. William O. Fleming Florida Power and Light Gifford and Ellen Foley Mr. and Mrs. John B. Ford III Faith G. Frazier

Jim and Jennifer Gabbard Priscilla and Dick Gavoor Mrs. John R. Gould Gracewood Fruit Company Norva Z. Green Lynn Hall Jay W. Hart Margaret Harvey Bill and Carolyn High Mr. and Mrs. Don R. Hinkley John and Mary Hobart Richard and Lucy Hope J. M. Hopwood Charitable Trust Mr. and Mrs. William B. Howell William K. & Barbara W. Howell Henry H. Hoyt, Jr. Allen and Ann Hubbard Mr. and Mrs. William Y. Humphreys Indian River National Bank llain Isaac

Legacy Society

Mr. and Mrs. Richard S. Jackson Kip and Mary Jacoby Downing Jenks Charitable Trust George and Sandy Kahle The Kahle Foundation Michael and Sandy Kint William N. Kirk Mr. and Mrs. F. Curtis Lane Bobby and Lynn Lindsey John J. and Francesca W. Logan Mr. and Mrs. William F. Lower Marcia P. Lunka John and Nancy Luther Alma Lee Loy Ursula Ma Michelle and Josh Malvn Mr. and Mrs. Thomas Manwaring The Estate of Stanley T. Manzer Joseph L. and Sarah S. Marcum Ed and Jo Massev Walter J. and Mae S. Matthews Mildred D. McMichael Trust David and Claudia McNulty Dr. and Mrs. Roger Meyer Mrs. Helen F. Miller in memory of Danforth Miller, Jr. Manley H. Mitton Trust David Mixter and Carol Baldwin John E. and Lee R. Moore

Mr. and Mrs. Charles W. Moritz Chad & Lisa Morrison Nextera Energy Foundation, Inc. The M. J. O'Brien Family Foundation-Anonymous Gift in Living Honor of Ralph and Jane King O'Malley and Siedler Families Beverly B. O'Neill Mr. Richard W. Paull Bill and Karen Penney Raymond T. Perring William and Mary Phelan Deborah Morrell Polackwich and Alan Polackwich Dan and Joan Preuss Estate of Clarence W. Redstone Mr. and Mrs. Robert D. Reisman Richardson Foundation Mr. and Mrs. C. Graydon Rogers Hugh Rosaaen Mrs. Katherine H. Rose David and Betsy Sams Mark and Carolyn Sanchez The Schumann Foundation Mr. and Mrs. John Schumann, Jr. Marlynn and Bill Scully Mr. and Mrs. John C. Scully Thomas and Charo Segura Mr. and Mrs. David Shapiro

Fred and Jean Sirianni Peggy and John Sirich Leroy Smith Louise L. Smith Mrs. Margaret A. Smith Mr. and Mrs. Benjamin F. Stahl, Jr. Estate of Florabel L. Stevens Tommy and Simonetta Steyer Rosanne and Jeffrey L. Susi Lois and Jim Thompson, in honor of J.A. "Coach" Thompson Mr. and Mrs. Mark Thurn Mr. and Mrs. Charles M. Travis Estate of Helen M. VanBlarcum Mary Beth Vallar Deborah Vickers James and Faith Victory Christine and Mike Videtic Ethel M. Wasmuth Trust Karl E. Wenk, Jr. Lewis Stanley and Myrna Newell Whitaker Elizabeth Whittall Archie S. Wingfield, Jr. Charitable Trust Henry and Joan Woodhouse

Memorial Gifts

Memorial gifts celebrating the life of the following individuals have been made by their family, friends and colleagues to honor their philanthropic spirit and forever support United Way's working in advancing the common good here in Indian River County.

Louis Allocca
Elliot A. Baines
Jesse Loy Baldwin
Kathleen Branca
Elmer T. Browne
Margot Coleman
Dorothy Coufos
Archie T. Croteau
Mr. Charles E. Davis, Jr.
Olga Draper
Ellen Ann Dunham
J.B. Egan III
Charles V. Fenn
Thomas Fratar

Hayden Harlow
Doris Hardesty
Mabel B. Harris
Mr. Forrest Haselton
Mr. and Mrs. William B. Howell
Benjamin Jaques
Charles R. Johnson
Ruth Karpf
Ray Kempkin
Ralph T. King
Jon W. Ludwig
J. Albert Marshall, Jr.
Walter J. Matthews
John McConnell, Sr.

James Orr McCue, Jr.
John C. Metzger, Jr.
Danforth Miller, Jr.
Jim Milliken
Fils-Hime Naus
Martin G. Noon
Kay and Walter O'Malley
Christy Pappadouplos
C. Gorham Phillips
Alphonsus Polackwich
Mitchell Rendell
Elizabeth M. Rich
Charlotte Anne Rolfe
Willliam Romanowski

Marguerite Lydia Shattuck Jean Sirianni Trevor Smith Jane Osborne Stoddard Virginia Wollenzin George Wonderly Joseph Zemke Ruth M. Zimmer

FINANCIALS United Way Foundation of Indian River County

United Way Foundation of Indian River County, Inc is a separate nonprofit organization classified as a Type I supporting organization. It is governed by a local volunteer Board of Directors comprised of financial professionals and community leaders. The Foundation is committed to building a permanent endowment by generating funds in support of the community-wide work of United Way of Indian River County.

Please find copies of our IRS 990 and our most recent audit at UnitedWayIRC.org/financial-information.

FISCAL YEAR 17-18 FINANCIAL STATEMENTS

Income

Contribution......\$66,674 Investment Return, Net......\$330,765

Total

Public Support and Revenue...\$397,439

Expenses

Community Support Services....\$61,353 Endowment Operations......\$118,037

Total Expens-

es......\$179,390 Change in Net Assets.....\$218,049 Net Assets, Beginning of Year.....\$3,649,494

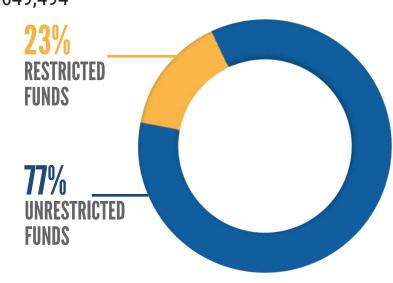
ASSETS

DONOR RESTRICTED FUNDS:

Consists of gifts restricted by the donor for a specific purpose.

DONOR UNRESTRICTED FUNDS:

Consists of gifts that can be used more broadly to support the work of UWIRC.



FINANCIALS United Way of Indian River County

Donors continue to see the value of investing in United Way of Indian River County's Community Impact approach to local problems, leading the way from quick fixes to real, lasting change. Individuals, businesses, corporations, and foundations supported UWIRC's efforts to bring in \$3,069,119 in fiscal year 2017-18.

Please find copies of our IRS 990 and our most recent audit at UnitedWayIRC.org/financial-information.

FISCAL YEAR 17-18 FINANCIAL STATEMENTS

Income

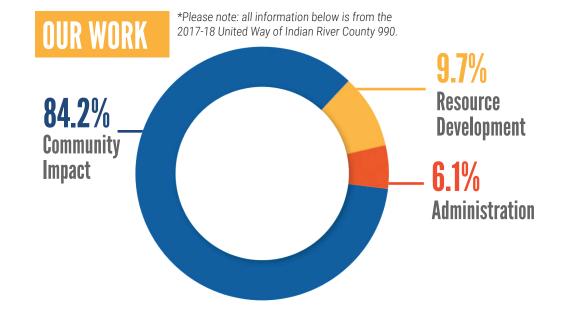
Public Support and Revenue......\$3,096,119

Expenses

Community Support Services	\$2,815,571
Campaign Fund Development	\$450,061
Management and General	

Total Expens-

es......\$3,466,720 Change in Net Assets.....(370,601)



UNITED WAY'S MISSION IS TO IMPROVE LIVES BY MOBILIZING THE CARING POWER OF COMMUNITIES.



United Way of Indian River County www.UnitedWayIRC.org

1836 14th Ave. Vero Beach, FL 32960





